## CHELSEA DISTRICT LIBRARY BOARD OF TRUSTEES Tuesday, January 15, 2019—6:45 p.m. McKune Room

## AGENDA

## 6:45 Board Meeting

Welcome and Call to Order Agenda Review, Additions, and Approval Oath of Office for Board

## Compulsory Segments 6:55

Board Meeting Minutes Approval – December 18, 2018 Closed Session Minutes Approval – December 18, 2018 Approval of the December Operational Checks Approval of December Financial Reports Director's, Strategic Plan, and Friends Reports

### 7:25 **Public Comment**

### 7:30 Presentations: None

### 7:30 **Action Items**

- 1. Donations
- 2. 2018 Board Officers (New officers to continue the meeting)
- 3. 2018 Board Committees

### **Discussion Items** 7:40

- 2. Patron Appeal 2017-1

### 7:55 Reports

**Policy Committee** Finance Committee Personnel Committee Nominating Committee **Fundraising Committee** 

### 8:00 **Public Comment**

- Other Items 8:05
- 8:10 Adjournment

### Public Participation

Meetings held by the Chelsea District Library are for the purpose of conducting library business. A Chelsea District Library meeting is not a "public meeting." It is a "meeting held in public." The difference between these two types of meetings is that a public meeting is usually designed for the free flow of information among all in attendance, whereas a meeting held in public is for observation and "Public Input" at specific times on the agenda.

### Public Participation at Open Meetings

Meetings held by the Chelsea District Library are for the purpose of conducting library business. Public input is allowed during set times of these meetings and for specific amounts of time.

There are two ways to participate in a Board meeting:

- You may call the Board President or Library Director at least five days in advance of the Board meeting and ask to be placed on the agenda. The Board President or the Library Director shall use their discretion in accepting these requests. The Board decides what agenda items are to be discussed when they formally adopt the agenda at the start of their meeting. Once approved, you will be allowed to make your presentation to the Board.
- You may address the Board during agenda items listed as "Comments from the Public."

Individuals who are addressing the Board at a Board Meeting must state their name and the name of the organization or group they are representing, if that is the case.

Board members may question speakers, but the Board will not enter into debate or conversation during this portion of the meeting. In general, issues are referred to the Director for investigation, study and recommendation, designation as a future agenda item, or answered through written communication.

## Chelsea District Library Board of Trustees Minutes of Regular Meeting

Tuesday, December 18, 2018 6:45pm Meeting Location: McKune Meeting Room

<u>Trustees in Attendance:</u> C. Taylor, S. Lackey, E. Sensoli, A. Merkel, TJ Helfferich & G. Munce.

Trustees Absent: J. Carr

Staff: Director L. Coryell, Assistant Director L. Ballard, & C. Berggren.

Guests: None

## Welcome and Call to Order

C. Taylor called the meeting to order at 6:46 p.m.

## Agenda Review, Additions, and Approval

Added Action Item #6 December Budget Adjustments to the Agenda.

MOTION made by E. Sensoli, SECONDED by TJ Helfferich to approve the agenda, as amended. Discussion: None

All Ayes: 6-0

## **Compulsory Segments:**

### Minutes and Approval of Checks

MOTION made by S. Lackey, SECONDED by TJ Helfferich to approve the minutes of the November 20, 2018 Board Meeting. Discussion: Elizabeth wants extra pages that are prepared separately and brought to the board meetings to be added to the online packet, so trustees have easy access to past materials. Gary brought up switching to an electronic-formatted packet and mentioned some other boards that use them. Lori will look into this option and the board will revisit this option in 2019.

All Ayes: 6-0

MOTION made by E. Sensoli, SECONDED by A. Merkel to accept the General Fund Operational checks for November, 2018. Discussion: The board decided that a list of checks and a registry is redundant and that going forward they will only request a list of checks appear in the packet.

All Ayes 6-0

MOTION made by E. Sensoli, SECONDED by S. Lackey to accept Financial Reports for November, 2018. Discussion: Susan asked about CSB and whether they had hired a new local financial advisor. Gary asked about the number of C.D.s the library holds.

All Ayes: 6-0

## **Director's Report Update:**

## L. Coryell update:

- Merchant Solutions credit card machine was hacked during off hours, but was discovered right away and fraudulent return charges were cancelled.
  - We've since changed the password, switched from online to a phone jack, filed a police report, and put up extra firewall.
  - We're also looking for a new vendor, as we were not satisfied with Merchant Solutions' response.
- Trustee Reappointments for the two open spots are being completed. Jan Carr was reappointed by Sylvan Township in early December for a new 4-year term (ending in 2022) and the Dexter Township board is currently meeting with Charlie Taylor's reappointment on their docket.
- The library received a \$10,000 grant from the Chelsea Community Foundation to help bring Luis Rodriguez to Chelsea, as the library's annual Artist in Residence and as a part of 2019's Midwest Lit Walk.

## Strategic Plan Update:

• Lori reviewed the highlights from the Strategic Plan Update in the board packet.

## Friends Report Update:

- The Friends will be joining the board for the February meeting to hear Library of Michigan Library Law Consultant Clare Membiela. This will be a joint Q&A portion at the beginning of the meeting.
- Annual Friends Meeting is scheduled for January 26 from 10:30-Noon in the McKune Room.
- There is some question whether or not Friends can donate money to the library's millage campaign. Lori has referred this question to our attorney for counsel.

### Other Reports Notes:

 Charlie asked if programs with poor attendance were evaluated. Lori told him they were. There were also questions about Edelwiss that were answered.

**Public Comment: None** 

### **Action Item #1: Donations**

MOTION made by E. Sensoli, SECONDED by S. Lackey to approve and acknowledge the presented 2018 November donations of \$145.00.

Discussion: None All Ayes: 6-0

## Action Item #2: 2019 Calendar of Operations and Holidays

MOTION made by S. Lackey, SECONDED by E. Sensoli to approve the 2019 Calendar of Operations and Holidays.

Discussion: None All Ayes: 6-0

## Action Item #3: 2019 Board Meeting Calendar

MOTION made by S. Lackey, SECONDED by TJ Helfferich to approve the 2019 Board Meeting Calendar.

Discussion: Elizabeth noted that she will be absent from the January and May meetings, while Charlie noted he won't be in attendance in February.

All Ayes: 6-0

## Action Item #4: Capital Improvement Fund Commitment

MOTION made by E. Sensoli, SECONDED by A. Merkel to approve the transfer of funds to maintain the commitment to the capital improvement fund.

Discussion: The board wanted the numbers to reflect that Additional funds of \$63,500.00 will be transferred to maintain the commitment of \$100,000.00 to the Capital Improvement Fund. This is an action that occurs at the end of each year, so the library goes into the new year with a fully funded Capital Improvement Fund.

All Ayes: 6-0

### Action Item #5: 2018 to 2019 Budget Carryovers

MOTION made by A. Merkel, SECONDED by S. Lackey to approve the carryovers from the 2018 budget to the 2019 budget.

Discussion: None All Ayes: 6-0

## Action Item #6: December Budget Adjustment

MOTION made by S. Lackey, SECONDED by G. Munce to approve the budget adjustments for the end of the 2018 budget.

Discussion: Linda explained that this adjustment was to fund an elevator repair that we were expecting in January, but had the opportunity to do early, in December. She also stressed that the money culled to do this was all money that was being left on the table from the 2018 budget, which needed to be moved to this specific budget line to cover the elevator repair. The removal of the grants that weren't applied for/received was put on the adjustment at the request of bookkeeper Mary Budzinski. Susan asked that a more thorough explanation accompany any budget adjustment going forward.

All Ayes: 6-0

## Discussion Item #1: 2019 Board Officers

- Susan shared the Nominating Committee's recommendations for officers for 2019:
  - o President: Susan Lackey
  - o President-Elect: TJ Helfferich
  - o Treasurer: Elizabeth Sensoli
  - Secretary: Anne Merkel
- These positions will go to an Action Item vote in January.

## Discussion Item #2: 2019 Board Committees

New committees were also formed and will be approved in January.

## Discussion Item #3: Director's Annual Review

MOTION made by S. Lackey, SECONDED by E. Sensoli to move the meeting into closed session. Discussion: None

Secretary Anne Merkel read a Roll Call Vote to go into Closed Session to discuss the Director's review and Discussion Item #4: Patron Appeal 2017-1. G. Munce, Aye; S. Lackey, Aye; E. Sensoli, Aye; C. Taylor, Aye; TJ Helfferich, Aye; and A. Merkel, Aye.

## Discussion Item #4: Patron Appeal 2017-1

Discussion Item #3 and #4 were both covered in Closed Session.

MOTION made by TJ Helfferich, SECONDED by A. Merkel to move Discussion Item #3 to Action Item #7. Discussion: None.

All Ayes: 6-0

## Action Item #7: Annual Review of the Director

MOTION made by S. Lackey, SECONDED by G. Munce to follow the Personnel Committee's recommendations for the annual director review.

Discussion: None All Ayes: 6-0

## Discussion Item #5: Millage

- Anne explained that she's organizing a committee meeting for January, in which we'll decide which resolution will go on the ballot. There's also the question of which method to campaign with.
- · Lori suggested creating a calendar.
- Susan asked when the resolution for the ballot has to be filed and suggested doing as much pre-leq-work as possible leading up to that date.

## Committee Reports

Policy Committee –

Finance Committee – Elizabeth went over the committee draft minutes.

**Personnel Committee** – TJ noted that everything from their meeting was covered in the Closed Session.

Nominating Committee –

Community Outreach Committee -

## **Public and Board Comment:**

•	Charlie spoke about how even though it's, at times, been a trying year for the
	board, he feels that they've learned an awful lot form the experience and are in
	better shape to deal with similar experiences going forward.

Other Items: None		
Adjourn:	ch, SECONDED by E. Sensoli to adjourn the meet	ing at
8:28 p.m.	in, Seconded by E. Senson to adjourn the meet	ing at
	All A	yes: 6-0
Anno Morkol Board Socretory	Date	
Anne Merkel, Board Secretary	Date	

## FINANCE BIPORTS

01/07/19

December 2018

Amount	1,746.52 -1,746.52 1,746.52	-1,746.52	37,183.79 37,787.10 36,431.47 2,697.24 1,428.46	115,528.06	115,528.06	1,811.95 -1,811.95 1,811.95 -1,811.95	0.00	1,443.05	2,886.10	2,844.63	5,735.32	-33.58 730.54 2,457.11 -2,457.11 -730.54	-67.16
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Num	701 · Personnel Expenses 701.100 · Wages 701.120 · Retirement Pick up 04/2018 11192018PRST 07/2018 PR12072018	18 PR12212018 Total 701.120 · Retirement Pick up	701.100 · Wages - Other 18 PR12072018 18 PR12212018 18 PRAccrual1 18 PRAccrual1 18 PRAccrual1	Total 701.100 · Wages - Other	Total 701.100 · Wages	701.110 · Retirement-Contributions 2018 11192018PRST Ai 2018 PR12072018 2018 12032018PRST Ai 2018 PR12212018	Total 701.110 · Retirement-Contributions	701.115 - 401A Retirement Matching 2018 PR12072018 2018 PR12212018	Total 701.115 · 401A Retirement Matching	FICA PR12072018 PR12212018	Total 701.200 · FICA	701.300 · Flex Benefits 2018	Total 701,300 · Flex Benefits
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## List of Checks for Board Approval December 2018 **Chelsea District Library**

Amount	3.33 14.78 14.78	47.67	78.07 78.07 78.07	234.21	341.58	17.63	17.63	17.63	15.49	15.49	5.12 3.00 5.29	13.41	28.90	6,079.80		740.00	740.00	425.00 425.00	
Memo	Soap Soap Soap Cintas		Rugs 11/23/2018 Rugs 12/07/2018 Cintas			Petty Cash			Amazon Capital Services		Petty Cash Petty Cash Petty Cash					Millage Question, Confidentiality Policy		1/2 December 2018 Billing 1/2 December 2018 Billing	
Name	Ballard, Linda P. Cintas Corporation-300 Cintas Corporation-300	səl	Cintas Corporation-300 Cintas Corporation-300			Postage	ling Postage		Bulbs	ght Bulbs	Tes	eneral				Foster Swift Collins & Smith		Budzinski & Associates Budzinski & Associates	
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## List of Checks for Board Approval Chelsea District Library

Amount	850,00	182.90	182.90	1,000.00	1,000.00	5.76	5.76	35,80	35.80	9,507,00 -9,507,00 865,00 -865,00	00'0	00'0	11.80	11,80	66.63	43.35	14.80 1.03 1.03	16.86
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# Chelsea District Library List of Checks for Board Approval December 2018

72.01	2,886.47	2,814.82	3,461.82	229.44	229.44	584.28	584.28	153.34	153.34	967.06	1,440.85 1,440.85 570.00	1,440.85	65.00	980.00	1,045.00	464.00	464.00	
		Sprinkler System Repair Ken Cook's Plumbing & Heating		2018 Copier Printer Maintenance - December		2018 Copier Printer Maintenance - December		2018 Copier Printer Maintenance - December			Cleaning 11/18-12/01/2018 Cleaning 12/02-12/15/2018 Carpet & Furniture Cleaning	A Production	Mowing- July 6th	Fall Clean-up		Snow - 11/10 - 11/292018		
		xts y Cintas Fire Protection	tency	Wells Fargo Bank, NA		Wells Fargo Bank, NA		ienance Wells Fargo Bank, NA	faintenance		A Production Cleaning Company Inc. A Production Cleaning Company Inc. A Production Cleaning Company Inc.		-	Association Maintenance Corp	9.	Osinski Inc.		
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Amount	40.00	40.00	6,441.55	10,870,43	157.61 212.81 367.65	738.07	738,07	27.06 458.13	485.19	600.67	818,11	1,303.30	2,041.37	270.00	270.00	177.69	177,69	125.00
Memo	Trash November				10/26/18 - 11/25/18 Billing (November) VOIP Lease - 2018 December Star2Star - 2018 Dec Phone System			Library Hotspots 2018 November 2018 Dec Lyndon/Circ Hotspots		Library Hotspots 2018 November Hot Spot Service 2018 November				Oct/Nov/Dec 2018 Ads		Amazon Capital Services		2019 Yearbook Gold Sponsor-Future Plans Section
Name	City of Chelsea		lance	ontracts	ce Charges A T & T Navitas Credit Corp Keybank		stance Charges	Verizon Wireless Sprint	W	Restricted Verizon Wireless A T&T Mobility	its - Restricted	vice		Chelsea Update		sters	rs/Posters	Chelsea High School Yearbook
Date Num	803.620 · Trash 12/06/2018 18657	Total 803,620 · Trash	Total 803.600 · Building Maintenance	Total 803 · Maintenance Service Contracts	850 · Telecommunications 850.100 · Local & Long Distance Charges 850.120 · Telephone 12/04/2018 11252018ST A T & T 12/05/2018 1242018ST Navitas C 12/20/2018 12092018ST Keybank	Total 850.120 · Telephone	Total 850.100 · Local & Long Distance Charges	850.300 · TLN Internet Service 850.311 · WiFi Hotspots 12/06/2018 9819273413 12/19/2018 261402854-048	Total 850.311 · WiFi Hotspots	850.910 · WiFi Hot Spots - Restricted 12/06/2018 9819273413 Verizon 12/19/2018 12062018ST A T&T I	Total 850.910 · WiFi Hot Spots - Restricted	Total 850,300 · TLN Internet Service	Total 850 · Telecommunications	880 · Promotional Materials 880.100 · Advertising 880.110 · Media Buy 12/05/2018	Total 880.110 · Media Buy	880.130 · Signs/Banners/Posters 12/31/2018 APAccrue1	Total 880.130 · Signs/Banners/Posters	880.140 · Sponsorships 12/19/2018 12/12018Spon

01/01/19

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Memo	Chelsea High School Yearbook 2019 Ad				Winter Newsletter			Picture Wire		Paper Trimmer		Colored Paper		Foresight Group - Business Cards				Useful Products - Coffee Sleeves for HRCN			2019 Avenue Banners A in C 2019 Avenue Banners AinC AinC 2019 Banner Pay from 2018 Budget
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01/07/19

December 2018

Amount	55.00	55.00			89.44	68,46	65.44	447.52		-185.71	-185.71	261.81		57.45	57.45	57.45	543,48		29.95 29.99	59.94		700.00 400.00	700.00	700.00	759.94	6,121.42
Memo					volunteer & Friend of the Year Posters Washtenaw Reads Avenue Banner Footers	Washtenaw Reads Large Poster	Print-Tech			Spend Restricted Funds First				Cruise Tags					Uberflip - 12/2018 Adobe Stock Monthly - Dec 2018			Graphic Design for Authors in Chelsea Posters/Brochures CDL Delivers Brochure				
Date Num Name	Total 880.422 · Authors in Chelsea	Total 880.420 · Youth / Teen Promotion	880.430 - Library Program Promotion	880.431 · General Library P	12/05/2018 247511 Print-tech Inc.	247820	12/31/2018 APAccrue1	Total 880,431 · General Library Prog Promotion	880.434	12/18/2018 AdjAccounts	Total 880.434 · Music in the Air	Total 880,430 · Library Program Promotion	880.440 · Service / Resource Promotion	12/19/2018 191X-YYGC-TT Amazon Capital Services Inc	Total 880,441 · General Service/Resource Promo	Total 880,440 · Service / Resource Promotion	Total 880.400 · Program Promotion	00 · Purchased Services 0.510 · General Purchased \$	12/20/2018 12092018ST Keybank 12/20/2018 12092018ST Keybank	Total 880.510 · General Purchased Services	880.520 · Professional Services	12/19/2018 Dec2018 Koepping, Luna Marie Elizabeth 12/19/2018 0283 MC creative design & photography LLC	Total 880.521 · Graphic Design Services	Total 880,520 · Professional Services	Total 880.500 · Purchased Services	Total 880 · Promotional Materials

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# Chelsea District Library List of Checks for Board Approval December 2018

Amodur	283.21 28.00 364.10	675.31	675.31	15.00	196.94	14.02	14.02	163.76 221.74 12.90	411.30	622.26	25.72	25.72	100.00 100.00 100.00	300.00	325.72	18.49 4.24 9.54
Dillaw	Hot Reads for Cold Nights Coasters Hazel Park District Library Print-Tech			Purple Rose Cookies Eco Products - Insulated Cups & Lids		Wreath Making Supplies		Wreath Making Wreath Making Supplies Wreath Making Supplies Wreath Making Supplies			Baker & Taylor - Program Account		12/05 Storytime / 12/06 Toddlertime 12/12 Storytime / 12/13 Toddlertime 12/19 & 12/20 Storytimes			Petty Cash Petty Cash Petty Cash
Malice	ls iPromoteu.com Inc	vents		Brown, Laura Keybank		Amazon Capital Services Inc		Amazon Capital Services Inc Amazon Capital Services Inc Amazon Capital Services Inc Amazon Capital Services Inc	Programs			sea	DeMea, Karla DeMea, Karla DeMea, Karla			rams
	General Adult Events 1506596SC ii APAccrue1 APAccrue1	Total 884.119 · General Adult Events	Total 884.110 - Adult Speakers	884.121 · Refreshments 11192018PR 12092018ST	Total 884.121 · Refreshments	884.122 · Craft Supplies 17T3-76N6-13FM	Total 884.122 · Craft Supplies	884.126 · General Adult Programs 18	Total 884.126 · General Adult Programs	Total 884.120 · Adult Supplies	884.210 · Youth Speakers 884.211 · Authors in Chelsea 2018 APAccue1	Total 884.211 · Authors in Chelsea	884.215 · Early Literacy 12052018ST 18 12122018TT 18 12202018ST	Total 884.215 · Early Literacy	Total 884.210 · Youth Speakers	4.220 - Youth Supplies 884.222 - General Youth Programs 18 APAccuel 18 APAccuel 18 APAccuel
Date	884.119 · 12/05/2018 12/31/2018 12/31/2018	Total 884.	Total 884.110	884.120 · Adult Supplies 884.121 · Refreshmen 12/05/2018 12/20/2018	Total 884.	884.122 · (12/05/2018	Total 884.	884.126 · 1 12/05/2018 12/05/2018 12/05/2018 12/05/2018	Total 884.	Total 884.120	884.210 · You 884.211 · . 12/31/2018	Total 884.	884.215 · 1 12/05/2018 12/20/2018	Total 884.	Total 884.210	884.220 · Youth Supplies 884.222 · General You 12/31/2018

01/01/19

Date	Name	Memo	Amount
Total 884.222 · General Youth Programs	Programs		32.27
884,223 · Holiday Programs 12/05/2018 12/032018GFS 12/20/2018 12/092018ST 12/20/2018 12/092018ST	Amazon Capital Services Inc Sulecki, Keegan Keybank Keybank	Teen & Tween Gift Making Teen/Tween Gift Making & Refreshments Oriental Trading - Ornaments & Bowls Klever Kreations - Teen & Tween Gift Making	84.84 82.88 76.34 48.79
Total 884.223 · Holiday Programs	ıms		292.85
884.226 · Summer Reading 12/19/2018 18295140	Scholastic Inc.	Books	585.98
Total 884.226 · Summer Reading	gui		585.98
884.228 • Authors in Chelsea 12/31/2018		Baker & Taylor - Program Account	329.61
Total 884,228 · Authors in Chelsea	sisea		329.61
Total 884.220 · Youth Supplies			1,240.71
884.260 · Teen Speakers 884.264 · Teen General Programs 12/05/2018 2034159768 Bak 12/19/2018 2034174586 Bak	rams Baker & Taylor Program Account Baker & Taylor Program Account	2034159768 2034174586	26.36 47.90
Total 884,264 · Teen General Programs	Programs		74.26
Total 884.260 · Teen Speakers			74.26
884.270 · Teen Supplies 884.272 · Teen General Programs 12/19/2018 1X9H-QFL4-11 Am	rams Amazon Capital Services Inc	Supplies	72.61
Total 884.272 • Teen General Programs	Programs		72.61
884.273 · Teen Holiday Programs 12/05/2018 1D7P-GN9C-9 Am	rams Amazon Capital Services Inc	Teen & Tween Gift Making	90.24
Total 884.273 · Teen Holiday Programs	Programs		90.24
884.276 · Teen Refreshments 12/05/2018 19R9-W9YQ-T 12/20/2018 12/92018ST APAccue1	s Amazon Capital Services Inc Keybank	Teen Storage Box Polly's - Teen & Youth Program Snacks Amazon Capital Services	81.57 29.08 35.44
Total 884.276 · Teen Refreshments	nents		146.09
884.277 · Teen Summer Reading 12/05/2018 2034137177 Ba	ding Baker & Taylor Program Account	2034137177	116.82

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Memo	116.82	425.76	15.00	-15.00	-350.24	-350.24	15.00	15.00	185.71	535.95	185.71	1-600.00	-800.00	000009	00000	00:0	count 100.00		
Name			Spend Restricted Funds First		Spend Restricted Funds First		Spend Restricted Funds First		Spend Restricted Funds First Spend Restricted Funds First			Spend Restricted Funds First		Spend Restricted Funds First			Baker & Taylor - Program Account		
Date Num	Total 884.277 · Teen Summer Reading	Total 884.270 · Teen Supplies	884.400 · Music Focus 884.411 · Songfest 12/18/2018 AdjAccounts	Total 884.411 · Songfest	884.412 · Music in the Air 12/18/2018 AdjAccounts	Total 884.412 · Music In the Air	884.961 · Songfest · Restricted Gift 12/18/2018 AdjAccounts	Total 884.961 · Songfest - Restricted Gift	884.962 · Music in the Air - Restricted 12/18/2018 AdjAccounts 12/18/2018 AdjAccounts	Total 884.962 · Music in the Air - Restricted	Total 884.400 · Music Focus	884.500 · Artist In Residence 884.510 · Artist in Residence 12/18/2018 AdjAccounts	Total 884.510 · Artist in Residence	884.970 - Artist in Resdience Restricted 12/18/2018 AdjAccounts	Total 884.970 · Artist in Resdience Restricted	Total 884.500 · Artist in Residence	884.920 · Youth Programming Restricted 884.921 · Youth Prog Rest Gifts Genl 12/31/2018 APAccrue1	Total 884.921 · Youth Prog Rest Gifts Genl	

Amount	32.97 67.93 1,000.00 100.00 113.71	1,314.61	21.47	21.47	1,336.08	66.11	66.11	145.12	145.12	2,648.97	2,648.97	27.47	27.47	1,059.11	1,059.11	3,946.78	63.00 9.99 41.02 62.44 10.57 23.32
Memo	Volunteer Appreciation Food Volunteer Appreciation Food Volunteer Appreciation Party Common Grill - Awardee Gift Cards Annual Appreciation Food		Petty Cash			10-302018 to 11-30-2018		10-302018 to 11-30-2018		10-30-2018 to 11-30-2018		10-302018 to 11-30-2018		November 2018 Gas Service			Table Cloths Clown Noses - Walk to School Polly's - Artful Aging Reception Homegoods - Artful Aging Reception Kirklands - Artful Aging Reception Petty Cash
Name	Ballard, Linda P. Ballard, Linda P. Wesley's Catering Keybank Costco Anywhere Visa					City of Chelsea-Elect & Water	/ater	City of Chelsea-Elect & Water	ewer	ic City of Chelsea-Elect & Water	lectric	tler City of Chelsea-Elect & Water	prinkler	Constellation NewEnergy-Gas Division LLC	58		Amazon Capital Services Inc Amazon Capital Services Inc Keybank Keybank Keybank
Num	885.100 · Programs 2018 1262018Costco 2018 12032018Pollys 2018 E00576 2018 12092018ST 2018 12182018ST	Total 885.100 · Programs	885.200 · Supplies 2018 APAccrue1	Total 885.200 · Supplies	olunteer	Utilities 920,110 · City of Chelsea Water 2018 12072018ST	Total 920.110 · City of Chelsea Water	920.120 · City of Chelsea Sewer 2018 12072018ST	Total 920.120 · City of Chelsea Sewer	920.130 · City of Chelsea Electric 2018 12072018ST	Total 920.130 · City of Chelsea Electric	920.150 · City of Chelsea Sprinkler 2018 12072018ST C	Total 920,150 · City of Chetsea Sprinkler	<b>920.200 · McKune Gas</b> 2018 2477019	Total 920.200 · McKune Gas	tilities	960 - Board & Director Expense 960.200 - Director Expense 19/2018 14P-W64V-C 19/2018 12092018ST 20/2018 12092018ST 20/2018 12092018ST 31/2018 APAccrue1
Date	885.100 - 12/05/2018 12/05/2018 12/05/2018 12/20/2018 12/20/2018 12/20/2018	Total 885	885.200 · 12/31/2018	Total 885.	Total 885 · Volunteer	920 · Utilities 920.110 · C 12/19/2018	Total 920	920.120 · 12/19/2018	Total 920	920.130 · 12/19/2018	Total 920	920.150 · 12/19/2018	Total 920	920.200 · 12/19/2018	Total 920	Total 920 · Utilities	960 · Board 960.200 · 12/19/2018 12/19/2018 12/20/2018 12/20/2018 12/30/2018

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December 2018

APAccue1 APAccue1 APAccue1 APAccue1 APAccue1 B60.200 - Director Expense D - Board & Director Expense Inipment O0 - Equipment Hardware 17.10 - Tech Research APAccue1 Amazon Capital Services Inc 10.63.AN/GW Amazon Capital Services Inc 1MNT-J9CG-R Amazon Capital Services Inc 1MNT-J9CG-R Amazon Capital Services Inc APAccue1 APACCUE1 APACCUE1 APACCUE1 APACCUE1 APACCUE1 APAC		
960.200 · Director Expense  0 · Board & Director Expense  10 · Equipment Hardware  10 · Equipment Hardware  10 · Equipment Hardware  17.120 · Tech Research  APAccrue1  1WAJ-JG3X-C Amazon Capital Services Inc  APAccrue1  APACRUE  AP		6.34
0 · Board & Director Expense luipment 00 · Equipment Hardware 77.110 · Tech Research 77.120 · Computers 1WXLJ-G3X-C 1WXLJ-G3X-C Amazon Capital Services Inc 1G3-MVGW-J Amazon Capital Services Inc 1MNT-J9CG-R Amazon Capital Services Inc 1MNT-J9CG-R Amazon Capital Services Inc APAccrue1 APACrue1 APACrue1 APACRUE AP		226.67
17.10 - Tech Research APAccrue1 APAccrue1 APAccrue1 AMazon Capital Services Inc 1063-MVGW-J Amazon Capital Services Inc APAccrue1 Ital 967.120 - Computers 17.160 - Kindle Lending Program APAccrue1 Ital 967.160 - Kindle Lending Program APAccrue1 Ital 967.160 - Equipment Hardware 12092018ST Keybank		226.67
APAccrue1 APAccrue1 APAccrue1 AVXJ-JG3X-C Amazon Capital Services Inc 1063-MVGW-J Amazon Capital Services Inc 1MNT-J9CG-R Amazon Capital Services Inc 1MNT-J9CG-R Amazon Capital Services Inc APAccrue1 APACRUE1 APACCRUE1 APACRUE1 APACCRUE1 APACRUE1 APACCRUE1 APACRUE1 APACRUE1 APACRUE1 APACRUE1 APACRUE1 APACRUE1 APACRUE1 APAC		ĮĒ:
1WXJ-JG3X-C Amazon Capital Services Inc 1C63-MVGW-J Amazon Capital Services Inc 1MNT-J9CG-R Amazon Capital Services Inc APAccrue1 APACCrue1	vices	720.82
1WXJ-JG3X-C Amazon Capital Services Inc 1GG3-MVGW-J Amazon Capital Services Inc 1MNT-J9CG-R Amazon Capital Services Inc 1MNT-J9CG-R Amazon Capital Services Inc APAccrue1 APACRUE1 APACR	:	
12.09 · Kindle Lending Program  APAccrue1  APAccrue1  APAccrue1  APAccrue1  APAccrue1  967.160 · Kindle Lending Program  967.100 · Equipment Hardware  12.092018ST Keybank	Bar Code Scanners & AV Supplies Receipt Printer & Silhouette Supplies Monitor/Docking Station/USB Charger & Adapters Amazon Capital Services	376.12 253.60 381.71 128.93
77.160 · Kindle Lending Program  APAccrue1  APAccrue1  APAccrue1  1209.20.18ST Keybank 120920.18ST Keybank		1,140,36
967.160 · Kindle Lending Program 967.100 · Equipment Hardware 12092018ST Keybank 12092018ST Keybank 12092018ST Keybank 12092018ST Keybank 967.200 · Equipment Software 12092018ST Keybank 12092018ST Keybank 12092018ST Keybank 12092018ST Keybank 12092018ST Keybank	vices	196.44
967.100 · Equipment Hardware :00 · Equipment Software 12092018ST Keybank 12092018ST Keybank 12092018ST Keybank 967.200 · Equipment Software :00 · Equipment Furniture & Fixtures 77.320 · Furniture 12092018ST Keybank 12092018ST Keybank 12092018ST Keybank		196.44
:00 · Equipment Software         12092018ST       Keybank         12092018ST       Keybank         12092018ST       Keybank         967.200 · Equipment Furniture & Fixtures         77.320 · Furniture       Keybank         12092018ST       Keybank         12092018ST       Keybank         141 967.320 · Furniture       Keybank		2,057.62
Software iture & Fixtures Keybank Keybank	Dec 2018 Ninite Pro-Monthly non-Windows Updates Dec 2018 - Bisect Hosting - Hosted Minecraft Server Svcs SkryptGaming - Minecraft Admin Control Plug-In	20.00 12.46 5.86
17.320 · Furniture & Fixtures 17.320 · Furniture 12092018ST Keybank 12092018ST Keybank 141967.320 · Furniture		38.32
otal 967.320 · Furniture	Aats ole Dividers	209.93
		397.93
967,330 · Equipment - non-Computer 12/20/2018 12092018ST Keybank 12/20/2018 12182018ST Costco Anywhere Visa	cks & Keys laff	415.65
Total 967.330 · Equipment - non-Computer		433.64

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# Chelsea District Library List of Checks for Board Approval December 2018

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Amount	2,927,51		494,40	0.00	nistration 1,990,00	1,990.00	42.51	85.02	65.84 15.00 44.15	124,99	2,200.01	2,200.01		450.00 -450.00	0.00	00.0	00'0	154.99	
Memo			Airfare to ALA Midwinter Meeting - 2019 L.Ballard - ALA Midwinter Mtg Airfare		Training System Configuration & Net Administration		TLN Exec Committee Mtg TLN SASUG Meeting		TLN Circ Training TLN Circ Training Terri Lancaster					2019 Membership Chelsea Area Chamber of Comm 2019 Dues				Desk Riser / Massager 2nd Massager for Staff	
Name			Ballard, Linda P.		ces Travel PCM-G	Services Travel	ngs Coryell, Lori Coryell, Lori	leetings	Glaubitz, Heidi Ogden, Susan				ship har Chamber	Chelsea Area Chamber of Commerce-New	Jember Chamber	nbership		Restricted Ballard, Linda P. Costco Anywhere Visa	
Date	Total 967 - Equipment	intinuing Education Expense 01 • Travel 19.100 • Staff Travel 969,111 • Asst Director	12/19/2018 12/12018AMEX E 12/20/2018 Prepay20194	Total 969.111 · Asst Director	969.124 · Technology Services Travel 12/19/2018	Total 969.124 · Technology Services Travel	969.144 · Committee Meetings 12/19/2018 12062018TLN Cor 12/19/2018 12132018SAS Cor	Total 969.144 · Committee Meetings	969.145 · Workshops 12/19/2018 12062018TLN 12/19/2018 12062018TLN 12/31/2018 APAccne1	Total 969.145 · Workshops	Total 969.100 · Staff Travel	Total 969.001 · Travel	969.300 · Memberships 969.500 · Institutional Membership 969.540 · Institutional Member Chamber	12/19/2018 Y9612 12/20/2018 Prepay20194	Total 969.540 · Institutional Member Chamber	Total 969.500 · Institutional Membership	Total 969.300 · Memberships	969.600 · Staff Training 969.930 · Workplace Wellness Restricted 12/05/2018 12052018Costco Ballard, Lin 12/20/2018 12182018ST Costco Any	

01/07/19

December 2018

Amount	191.99	2,392.00	3,828.00	3,828.00	1,195.00	1,195.00	5,023.00		169.96 39.99 275.94 76.98 29.99	592.86	67.49 930.85 71.25 18.00 29.99	1,117.58	1,710.44		201.37 192.80 530.20	924.37	34.18 23.98
Мето			Carpet Computer Lab		50% Deposit on Shade/Large Study Rm				96649300 - Nov Audio Bks 96649303 - Oct Audio Bks 96626473 - Nov Audio Bks 96687752 - Nov Audio Bks Midwest Tape		Youth & Teen Playaways Youth & Teen Playaways Youth & Teen Audio Books Youth & Teen Audio Books Youth & Teen CD Books				Amazon Whispercast - Youth Kindles Amazon Whispercast - Teen Kindles Amazon Whispercast - Adult Kindles		96649301 - Nov Music CDs 96666139 - Nov Music CDs
Name		enses	Library Design Associates Inc.	90	Creative Windows	del			Midwest Tape Midwest Tape Midwest Tape	Disc	sc Findaway World, LLC Findaway World, LLC Penguin Random House LLC-New Penguin Random House LLC-New Recorded Books Inc.	n Disc			Keybank Keybank Keybank	w	Midwest Tape Midwest Tape
Num	Total 969,600 · Staff Training	Total 969 · Continuing Education Expenses	Capital Expense     75.200 · Capital Maintenance     18-168-03	Total 975.200 · Capital Maintenance	980.100 - Media Area Remodel 2018 12132018Dep	Total 980.100 · Media Area Remodel	ital Expense	Collection Expense 2.100 · Audio Books 982 120 · Adult Books on Disc	96649303 96644303 96684733 96687752 APAccrue1	Total 982.120 · Adult Books on Disc	982.140 · Youth Books on Disc 272302 18 272310 18 1084130147 18 76038008	Total 982.140 · Youth Books on Disc	Total 982.100 · Audio Books	2.400 · Non Print 982.416 · eContent/Kindle	12092018ST 12092018ST 12092018ST	Total 982.416 · eContent/Kindle	982.420 · Adult Music on CD 18 96649301 18 96666139
Date	Total 969.600	Total 969 · Cont	980 · Capital Expense 975.200 · Capital M 12/05/2018 18-16	Total 975.20(	980.100 · Me 12/19/2018	Total 980.100	Total 980 · Capital Expense	982 · Collection Expense 982.100 · Audio Books 982.120 · Adult Bool	12/05/2018 12/05/2018 12/19/2018 12/19/2018 12/31/2018	Total 982.	982.140 · 12/05/2018 12/05/2018 12/05/2018 12/05/2018 12/05/2018 12/05/2018	Total 982.	Total 982.100	982.400 · Non Print	12/20/2018 12/20/2018 12/20/2018	Total 982.	982.420 · 12/05/2018 12/05/2018

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## Chelsea District Library List of Checks for Board Approval

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Amount	32.98	91,14	307,06 -49.99	257.07	90.98 17.35 11.88 11.88	143,12	506.76 11.24 238.33 12.74 60.78 253.64 98.39 15.99	1,216.61	-19.99 22.49 22.49 19.99 27.18	94.65	393.46 774.11 221.30 -24.99 35.92 15.98 28.92
Memo	96687754 - Nov Music CDs		Amazon Capital Services Amazon Capital Services	ĸ	H10721870 H11032200 H11273870 H15158040 H15469620		96650252 - Nov Feat DVDs 96666138 - Oct Feat DVDs 96666961 - Nov Feat DVDs 96666962 - Sept Feat DVDs 96687753 - Oct Feat DVDs 96687756 - Nov Feat DVDs 96716519 - Nov Feat DVDs 96720192 - Nov Feat DVDs Midwest Tape		Circ Receipts - L/D 96650254 - Nov NF DVDs 96626472 - Oct NF DVDs 96687757 - Nov NF DVDs 96716531 - Oct NF DVDs 96716532 - Nov NF DVDs		DVDs for Family Collection DVDs for Family & Anime Replacement DVDs Replacement DVDs Amazon Capital Services
Name	Midwest Tape	CD	lections	Collections	Baker & Taytor-Entertainment Baker & Taytor-Entertainment Baker & Taytor-Entertainment Baker & Taytor-Entertainment Baker & Taytor-Entertainment	0	Midwest Tape		Midwest Tape Midwest Tape Midwest Tape Midwest Tape	uc	Amazon Capital Services Inc Amazon Capital Services Inc Amazon Capital Services Inc Amazon Capital Services Inc
EnN.	96687754	Total 982.420 - Adult Music on CD	982.430 · Non-Traditional Collections i8 APAccrue1	Total 982.430 · Non-Traditional Collections	982,450 · Youth Music CD H10721870 18 H11032200 18 H11273870 18 H15158040 18 H15469620	Total 982,450 · Youth Music CD	982.460 · DVD Feature 18 96650252 18 96666138 18 9666961 18 96687753 18 96687756 18 96720192 18 APAccue1	Total 982.460 · DVD Feature	982.470 · DVD Non-Fiction 18 96650254 18 9662472 18 9667757 18 96716531	Total 982,470 · DVD Non-Fiction	982.480 - Youth Video DVD 18 1917-4JKH-67QP 1013-GKWD-P 1P6W-HNXV-V 1PQX-X9WC-F 1R APAccrue1 18 APAccrue1 18 APAccrue1 18 APAccrue1
Date	12/19/2018	Total 982	982.430 · 12/31/2018 12/31/2018	Total 982	982.450 · 12/05/2018 12/05/2018 12/05/2018 12/19/2018 12/19/2018 12/19/2018	Total 982	982,460 · 12/05/2018   12/05/2018   12/05/2018   12/05/2018   12/19/20	Total 982	982.470 12/04/2018 12/05/2018 12/19/2018 12/19/2018 12/19/2018	Total 982	982.480 - 12/05/2018   12/05/2018   12/05/2018   12/05/2018   12/31/20

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## List of Checks for Board Approval December 2018 **Chelsea District Library**

Amount	75.82 17.96	1,568.44	1,419.90	1,419.90	31.99 96.01 48.00	176.00	5,891.30		12.78	320.76 320.76 59.60	768.96		-76.00	733.38	445.16	365.33	614,65	444.64	944.22	431.79	467.35 796.95	-28.99	-24.95 405.52	6,363.37	
Memo	Amazon Capital Services Amazon Capital Services		Playaway Video Units		Video Games Video Games Amazon Capital Services				2034130412	2034167033 203419604 20419504 20419504 20418	Danel a laylor - Audit Lalge Fillin		Circ Receipts - L/D	2034106005 2034112434	2034133477	2034120900	2034124120 2034137767	2034149791	2034160927	2034165130	2034165153 2034178700	Circ Receipts - L/D	Accrue Circ Last 2 Days of 12/2018 Baker & Taylor - Adult		
Name		Q <sub>N</sub>	Findaway World, LLC	হ	Amazon Capital Services Inc Amazon Capital Services Inc				Baker & Taylor-Adult	Baker & Taylor-Adult Large Print Baker & Taylor-Adult Large Print Baker & Taylor-Adult Large Print	idi			Baker & Taylor-Adult Baker & Taylor-Adult	Baker & Taylor-Adult	Baker & Taylor-Adult	Baker & Taylor-Adult Baker & Taylor-Adult	Baker & Taylor-Adult	Baker & Taylor-Adult	Baker & Taylor-Adult	Baker & Taylor-Adult Baker & Taylor-Adult			General	
Num	APAccrue1 APAccrue1	Total 982,480 · Youth Video DVD	982.485 · Playaway Views 271824	Total 982.485 · Playaway Views	982.490 · Videogames 1XG1-FJFF-QN 1X3Q-GCMX-F 18 APAccue1	Total 982,490 · Videogames	Total 982.400 · Non Print	2.700 · Print 982.705 · Adult Print	982.710 · Adult Large Print 2034130412 2034446326	2034167033 2034195611	Total 982.710 · Adult Large Print	982.720 - Adult Print General		2034106005	2034133477	2034120900	2034124120	2034149791	2034160927	2034165130	2034165153		CircAccrual APAccrue1	Total 982.720 · Adult Print General	
Date	12/31/2018 12/31/2018	Total 982	982.485 12/05/2018	Total 982	982.490 12/05/2018 12/05/2018 12/31/2018	Total 982	Total 982.40	982.700 · Print 982.705 · Ac	982.7 12/05/2018	12/19/2018 12/19/2018	_	982.7		12/05/2018 12/05/2018	12/05/2018	12/05/2018	2/05/2018	12/19/2018	12/19/2018	12/19/2018	12/19/2018 12/19/2018	12/20/2018	12/31/2018 12/31/2018	Total	

11,457.37

Total 982,700 · Print

# Chelsea District Library List of Checks for Board Approval December 2018

Num	Name	Amount
2034133576 Baker & Taylor Books Adult Multiples 2034170022 Baker & Taylor Books Adult Multiples	s Adult Multiples 2034133576 2034170022	481.59 82.10
Total 982,740 · Multiple Book Copies		711.57
Total 982.705 · Adult Print		7,843.90
982.755 · Youth Print 982.760 · Youth Print General		
	Circ Receipts - L/D	-39.89
S   AVTE VK		-16.99
1011-4X66-KH Amazon Capital Services Inc.	ides ind stoe for	13.98
Baker & Taylor-Au	ats	42 17
Baker & Taylor-Au		52.05
		360.66
		245.62
		206.54
		333.64
		301.48
2034123799 Baker & Taylor-Teen Fiction		9.94
		106.41
		36.14
Fine		16.99
		43.39
2034143936 Baker & Laylor-Youth		62.06
		194.94
	1	319.67
		216.21
2034170243 Baker & Taylor-Leen Fiction		82.82
		113,23
		414.00
		193.14
2034133112 Dakel & Laylor-Ulliabeled		100.83
		22.86
	Circ Receipts	-30.88
	Circ Receipts - L/U	-/5.9T
APAccuer	Baker & Taylor - Auto Yours Cat	51.84
APAccruel	Baker & Taylor - Auto Yours Cat	 18.71
APAccrue1	Baker & Taylor - Auto Yours Cat	7.62
APAccrue1	Baker & Taylor - Youth	10.71
APAccrue1	Baker & Taylor - Teen Fiction	148.87
APAccrue1	Baker & Taylor - Unlabeled	6.64
Total 982,760 · Youth Print General		3,613.47
Total 982,755 · Youth Print		2 613 47
		3,010,41

Amount	19,059.11	190,654.46
Memo		
Name		
Num	ection Expense	
Date	Total 982 · Collection Expense	TOTAL

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## Performance to Budget **Current Month and Year to Date** Chelsea District Library

Ordinary Income/Expense

Accrual Basis 3:59 PM 01/07/19

Expense Later Reports	111111111111111111111111111111111111111					
venue         929,948         337,546         332,190         46,253         2,396         60,638         (260)         29,092         197           Aid         300         0	Jun 18 Jul 18 Aug 18	81 130 8t c	NOV 18 Dec 18	la Jan - Dec 18	phoder pander	100000
Contents						
State Grants	000 00 000		72041	0 4 7 2 7 4 4 0	1740 300 10 44	1018
State Aid State Aid State Aid On	260'62 (200) 28'09		(la/)	0 1,737,440	241,01 082,817,1	
State Grants         0 <t< td=""><td>0 0 0</td><td>0 (300)</td><td>0</td><td>0</td><td></td><td></td></t<>	0 0 0	0 (300)	0	0		
Spate Ald         0         0         0         0         0         0         5,463         0         0         0         5,544         0         0         0         0         0         0         5,544         0	0 0 0	0	0	0	0	%0 0
Non-Keapense	0	0 0	0	0 11,007	8,500 2,507	7 129%
Non-Resident Fees         803         541         719         256         344         729         469         156         165	0	0	0	0 21,000	23,000 (2,000)	0) 91%
Controllation Fines   S86   S39   744   1,105   217   847   504   771   631	729 469 156	156 408	375 5(	500 5,448	6,250 (802)	2) 87%
Interest lines 1,498 1,009 1,511 1,502 1,592 2,562 2,278 1,895 Interest lines 1,498 1,009 1,511 1,502 1,502 2,987 2,562 2,278 1,895 Interest lines 1,948 1,009 1,511 1,502 1,502 1,997 2,562 2,278 1,1895 Interest lines 1,948 1,1904 2,522 (8,683) 1,804 (3,080) (5,113) 3,612 (5,749 2,522 3,47,67 3,43,68 4,7352 2,5416 7,2473 1,3,78 6,5,74 (1,169) 2,28,72 3,4,787 3,43,68 4,7,352 2,5416 7,2473 1,3,78 6,5,74 (1,169) 2,28,72 3,4,787 3,43,68 4,7,352 2,5416 7,2473 1,3,78 6,5,74 (1,169) 2,28,72 3,4,787 3,4,389 1,4,73 1,4,72 1,4,42 1,3,78 6,7,74 1,3,74 1,4,72 1,4,42 1,3,78 1,	847 504 711	631 799	169 80	804 7.458	7,000 458	8 107%
Intersect Change in Value (1.502) 1.51 1.51 1.51 1.51 1.51 1.51 1.51 1.5	1 972 2 5R2 2 278	C	0			
Interest change   12   12   12   12   12   12   12   1	01212 20012 2101					
1,000   1,00	12 8 12	_				
Investment Change in Value (13,082) (5,104) 2,522 (8,683) 1,804 (3,080) (5,113) 3,812 (8,719) stribution & Donation-Public (8,655 384,787 343,859 47,352 25,416 72,473 13,378 65,734 (1,165) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2,985 683 699	,208 0	18,541 2,339	39 52,513	46,000 6,513	3 114%
Stanton Recomplied   Stanton Recomplied   Stanton Recomplied Rec	(3,080) (5,113) 3,812	.719) 0	3,069 14,099	99 (18,475)		
ontional Private         0	8,170 14,525 2,430	500 165	145 7	750 39,320	42,220 (2,900)	0) 83%
S28,722   334,787   343,859   47,352   25,416   72,473   13,378   65,734   (1,166)   928,722   334,787   343,859   47,352   25,416   72,473   13,378   65,734   (1,166)   928,722   334,787   343,859   47,352   25,416   72,473   13,378   65,734   (1,169)   1,914   928,722   1,827   1,827   1,827   1,827   1,827   1,827   1,827   1,827   1,827   1,827   1,827   1,827   1,827   1,981   901   1,914   901		0 0	0	0 0	0	%0 0
928,722   334,787   343,889   47,382   25,416   72,473   13,378   65,734   (1,166)   120  120  120  120  13,378   13,378   65,734   (1,166)   130  130  130  130  130  130  130  13	72,473 13,378 65,734	,166) 4,341	23,323 20,512	12 1,878,731	1,874,368 4,363	3 100%
onnel Expenses         50,296         81,069         120,875         80,522         82,275         80,163         80,121         121,185         82,812           sesional Services         1,872         1,84         1,470         1,171         978         632         1,891         1,1914         1,174         1,174         978         632         1,891         1,1914         1,174         1,194         1,194         1,174         1,194         1,194         1,194         1,174         1,194         1	72,473 13,378 65,734	.166) 4.341	23,323 20,512	12 1,878,731	1,874,368 4,363	3 100%
onnel Expenses         50,296         81,069         120,875         80,522         82,275         80,163         121,185         82,181           sesional Services         1,972         1,194         1,470         1,171         976         632         1,981         901         1,914           sesional Services         1,239         3,232         4,364         1,878         13,658         2,088         1,712         1,442         1,981           tenance Service Contracts         11,256         14,303         1,042         14,335         1,981         1,984         1,982         1,981         1,984						
lessional Services 1,1872 1,184 1,470 1,171 978 632 1,981 901 1,914 essional Services 1,2397 3,232 4,364 18,878 13,626 2,086 1,772 1,442 1,363 tenance Service Contracts 11,256 14,303 11,042 14,235 6,710 13,378 14,846 10,256 3,170 communications 3,213 8,075 1,536 4,324 2,111 1,560 1,687 4,823 1,973 2,033 notional Materials 2,069 15,889 5,895 5,81 15,031 5,968 13,221 10,741 9,105 mation Services 33 116 4,887 4,884 4,287 4,119 4,287 4,119 1,287 10,331 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	80,163 80,121 121,185	,812 84,966	83,086 124,094	94 1,071,464	1,101,117 (29,653)	3) 97%
sessional Services         12,397         3,222         4,364         18,788         13,626         2,086         1,712         1,442         1,356           tenance Service Contracts         11,256         14,303         11,042         14,235         6,710         13,378         14,446         10,256         3,70           communications         (953)         1,536         4,324         2,111         1,560         1,687         4,823         1,973         2,033           notional Materials         2,213         8,756         1,560         1,687         4,823         1,974         1,379         1,974         1,319           nrater         60         1,689         1,689         6,685         6,881         6,882         6,881         1,281         1,374         1,319           des         1,680         1,680         1,680         1,680         4,484         4,267         4,118         4,289         4,982         1,128         1,138         1,138         1,138         1,138         1,138         1,138         1,138         1,138         1,128         1,138         1,138         1,138         1,138         1,138         1,138         1,138         1,138         1,138         1,138         1,138	632 1.981 901		1,298 6,080		23,400 (2,521)	1) 89%
tenance Service Contracts         11,266         14,303         11,042         14,235         6,710         13,378         14,946         10,256         3,170           communications         (953)         1,536         4,324         2,111         1,560         1,667         4,823         1,973         2,033           notional Materials         3,213         8,075         1,579         3,230         8,502         3,669         2,936         1,971         1,919           rearming         2,069         15,869         5,695         5,851         15,031         5,968         13,221         10,741         9,105           niteer         60         728         6,895         5,851         15,031         5,968         13,221         10,741         9,105           dises         3         16         7         4,84         4,267         4,119         4,289         4,965         5,913         1,319           dises         3         1         4 </td <td>2.086 1.712 1.442</td> <td></td> <td></td> <td></td> <td></td> <td>3) 86%</td>	2.086 1.712 1.442					3) 86%
Communications  (953) 1,536 4,324 2,111 1,560 1,667 4,823 1,973 2,033 notional materials  2,069 15,869 5,695 5,851 15,031 5,968 13,221 10,741 9,105 nitering and materials  2,069 15,869 5,695 5,851 15,031 5,968 13,221 10,741 9,105 nitering and materials  2,069 15,869 5,695 5,851 15,031 5,968 13,221 10,741 9,105 nitering and materials  3,213 4,897 4,484 4,267 4,119 4,289 4,962 5,813 5,755 nitering Education Expense  3,3116 4,7 116 267 0 10,331 0 10,331 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	13 378 14 846 10 256		•	•	Ξ	91%
rection and materials         3,213         4,526         5,520         4,526         1,529         1,519         1,319           reamning         2,069         15,895         1,676         3,201         5,968         13,221         10,741         1,319           reamning         60         728         6,578         5,851         15,031         5,968         13,221         10,741         1,319           rese         0         728         0         728         0         45         0         0         10           rese         33         116         47         116         267         0         97         31         669           mation Services         33         16         47         116         267         0         97         31         669           mation Services         33         16         47         116         267         4,188         980         755           innuling Education Expense         6,150         0         4,351         27,286         4,320         21,773         0         7,039           tal Expense         6,160         0         4,351         27,286         4,320         17,708         17,18	1867 4 823 1 973					
Inducional materials 3,213 6,073 1,579 3,520 6,504 2,500 1,521 10,741 9,105 1,015 1,	00000					
Integration   Capital	192,11 36,22 936,1					
lies	5,968 13,221 10,741	,105 3,124	2,55/ 3,650	,	=-	
de Director Expense         0         4,887         4,484         4,267         4,119         4,289         4,962         5,813         5,755           od Director Expense         33         116         47         116         267         0         97         31         669           pment         pment         613         1,632         1,499         1,125         1,514         7,422         4,168         980         755           pment         6150         0         0         1,25         1,514         7,422         4,168         980         755           strioning Education Expense         6,150         0         4,351         2,738         4,320         21,773         0         759           tal Expense         6,150         0         4,351         27,286         4,320         21,773         0         5,099           action Expense         6,150         0         4,351         27,286         4,320         21,773         0         5,099           action Expense         23,921         11,377         11,974         9,860         15,538         14,786         5,099           action Expense         1729,284         192,873         178,752         (103,	0 18 0					
of & Director Expense         33         116         47         116         267         0         97         31         669           mation Services         14,801         0         0         10,331         0         10,331         0         0           pment         613         1,632         1,499         1,125         1,514         7,422         4,168         980         755           sinuling Education Expense         3,535         2,067         788         3,921         2,913         55         553         1,718         0         755           tal Expense         6,150         0         4,351         27,266         4,320         21,773         0         5,099           action Expense         23,921         2,913         27,266         4,320         21,773         0         5,099           action Expense         23,924         141,914         165,107         151,155         187,111         133,409         177,080         181,338         1,718           se         799,428         192,873         178,752         (103,803)         (161,695)         (60,936)         165,614         (115,614)         (115,614)         (115,614)         (115,614)         (115,614)	4,289 4,962 5,813	,755 5,771	n	47		
pment         613         1,632         1,499         1,125         1,514         7,422         4,168         980         755           pment         613         1,632         1,499         1,125         1,514         7,422         4,168         980         755           dinuling Education Expense         3,535         2,067         788         3,921         2,913         55         553         1,718         7718           tal Expense         6,150         0         4,351         27,266         4,320         21,773         0         5,099           action Expense         23,923         2,921         27,266         4,351         27,766         4,320         21,773         0         5,099           action Expense         23,924         4,212         11,377         11,974         9,860         15,538         14,306         5,009           action Expense         1729,224         8,212         11,377         11,974         9,860         15,538         14,306         5,009           action Expense         178,722         178,752         (103,803)         (161,695)         (60,936)         177,080         181,348         120,712           se         0         0	0 97 31		395 227			
pment         613         1,632         1,499         1,125         1,514         7,422         4,168         980         755           dinuling Education Expense         3,535         2,067         788         3,921         2,913         55         553         1,829         1,718           tal Expense         6,150         0         4,351         27,266         4,320         21,773         0         5,099           action Expense         23,952         7,924         8,212         11,377         11,974         9,860         15,538         14,906         5,099           action Expense         23,952         7,924         8,212         11,377         11,974         9,860         15,538         14,906         5,009           action Expense         179,24         8,212         11,377         11,974         9,860         15,538         14,306         5,009           action Expense         39,22,873         178,752         (103,803)         (161,695)         (60,936)         (163,107)         (115,614)         (121,878)           se         0         0         0         0         0         0         0         0         0           ase         0         0	0 10,331	0 250	9,424	0 45,137	ت	
tall Expense         3,535         2,067         788         3,921         2,913         55         553         1,829         1,718           tall Expense         6,160         0         4,351         27,286         4,320         21,773         0         5,099           action Expense         23,922         7,924         8,212         11,377         11,974         9,860         15,538         14,906         5,099           action Expense         23,925         7,924         8,212         11,377         11,974         9,860         15,538         14,906         5,009           action Expense         179,224         8,212         11,377         11,974         9,860         15,538         14,906         5,009           action Expense         179,242         121,377         11,974         11,974         9,860         15,538         14,306         10,172           action Expense         179,243         178,752         (103,803)         (161,695)         (60,936)         (163,702)         (115,614)         (121,878)           see         0         0         0         0         0         0         0         0         0         0           action Spital Reserve Fun         0	7,422 4,168 980	755 5,954	1,385 2,928			
tal Expense         6,150         0         4,351         27,286         4,320         21,773         0         5,099           action Expense         23,952         7,924         8,212         11,377         11,974         9,860         15,536         14,906         5,000           action Expense         129,294         141,914         165,107         151,155         187,111         133,409         177,080         181,348         120,712           se         159,428         192,873         178,752         (103,803)         (161,695)         (60,936)         (163,702)         (115,814)         (121,878)           se         0         0         0         0         0         0         0         0         0         0         0           sifer to Capital Reserve Fun         0         0         0         0         0         0         0         0         0         0         0           sifer to Capital Reserve Fun         0         <	55 553 1,829	718 1,720	284 2,392	92 21,775	25,626 (3,851)	
section Expense         23,952         7,924         8,212         11,377         11,974         9,860         15,538         14,906         5,000           3         129,294         141,914         165,107         151,155         187,111         133,409         177,080         181,348         120,712           3         186         192,873         178,752         (103,803)         (161,695)         (60,936)         (163,702)         (115,614)         (121,878)           1         18fer to Capital Improvement         0<	4,320 21,773 0	0 660	0 5,023	23 73,982	75,219 (1,237)	%86 (2
129,294   141,914   165,107   151,155   187,111   133,409   177,080   181,348   120,712   199,428   192,873   178,752   (103,803)   (161,695)   (60,936)   (163,702)   (115,614)   (121,878)   (121,	9,860 15,538 14,906	000 8,792	27,376 19,059	59 163,970	171,983 (8,013)	3) 95%
se     799,428     192,873     178,752     (103,803)     (161,695)     (60,936)     (163,702)     (115,614)     (121,878)       Isfer to Capital Improvement     0     0     0     0     0     0     0     0     0       Isfer to Capital Reserve Fun     0     0     0     0     0     0     0     0     0       Isfer to Capital Reserve Fun     0     0     0     0     0     0     0     0     0       Isfer to Capital Reserve Fun     0     0     0     0     0     0     0     0     0       Isfer to Capital Reserve Fun     0     0     0     0     0     0     0     0     0       Isfer to Capital Reserve Fun     0	133,409 177,080 181,348	712 125,200	144,132 190,654	54 1,847,116	1,935,667 (88,551)	1) 95%
Section			(120 859) (120 809) (170 142)	42) 31,615	(61,299) 92,914	
ansfer to Capital Improvement 0 0 0 0 0 0 0 0 0 0 0 0 0 0 ansfer to Capital Reserve Fun 0 0 0 0 0 0 0 0 0 0 o o o o o o o o o						
ransfer to Capital Improvement 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0						
ransfer to Capital Reserve Fun 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0	0 0	0	0 0	(83,500) 63,500	%0 0%
arry from General Fund 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0	0	0	0 0	(5,200) 5,200	%0 0%
0 0 0 0 0 0 0 0 0 0 o o	0 0	0	0	0 0	7,401 (7,401)	%0 (1
	0 0	0	0	0	(61,299) 61,299	%0 6
	0 0 0 0	0	0	0	61,299 (61,299)	3) 0%
07 (31) (300 03) (303 631) (100 (101) (100 000 000 000)	1 6051 160 0361 1463 3031 1448 6441 1434 6	8781 /420 8EG1 /	420 8091 7470 4V	14 645		ľ

**Gross Profit** Expense Total Other Expense

Net Other Income

Net Income

Other Income/Expense

Other Expense

Net Ordinary Income

## Profit & Loss Prev Year Comparison January through December 2018 Chelsea District Library

Accrual Basis 01/07/19 3:58 PM

	Jan - Dec 18	Jan - Dec 17	\$ Change	% Change	
Income/Expense	1		Ţ		
come					
402 · District Revenue	1,737,438.41	1,677,845.37	59,593.04	3.55%	
501.001 · Grants	00'0	2,000.00	-2,000.00	-100.0%	
539,000 · State Grants	00.00	00'0	0.00	%0.0	
540.100 · State Aid	11,007.16	9,818.00	1,189.16	12.11%	
574.100 · Penal Fines	20,999.62	22,468,60	-1,468.98	-6.54%	
607.100 · Non-Resident Fees	5,447.91	4,838.70	609.21	12.59%	
645.100 · Copiers & Printers	7,457.83	13,882.55	-6,424.72	-46.28%	
655,100 · Circulation Fines	22,811.83	23,263.42	-451,59	-1.94%	
665,100 · interest	208.53	3,759.37	-3,550.84	-94.45%	
666.100 · Investment Earnings	52,512,44	49,424,20	3,088.24	6.25%	
666.500 - Investment Change in Value	-18,473,39	-13,948.05	4,525.34	-32.44%	
674 · Contribution & Donation-Public	39,320.00	45,509.63	-6,189.63	-13.6%	
675 · Donations Private	00'0	1,000.00	-1,000.00	-100.0%	
otal Income	1,878,730.34	1,839,861.79	38,868.55	2.11%	
s Profit	1,878,730,34	1,839,861.79	38,868.55	2.11%	
chense					
701 · Personnel Expenses	1,071,465.15	1,040,707.08	30,758.07	2.96%	
727 · Supplies	20,877.93	17,151.81	3,726.12	21.72%	
801 · Professional Services	64,673.27	65,799.05	-1,125.78	-1.71%	
803 · Maintenance Service Contracts	121,960.97	119,191.21	2,769.76	2.32%	
850 · Telecommunications	30,359.27	30,750.70	-391.43	-1.27%	
880 · Promotional Materials	53,288.90	51,622.66	1,666.24	3.23%	
884 · Programming	92,879.56	71,081.73	21,797.83	30.67%	
885 · Volunteer	2,187.42	2,021,13	166.29	8.23%	
920 · Utilities	52,105.96	51,700.10	405.86	0.79%	
960 · Board & Director Expense	2,477.30	1,803.34	673.96	37.37%	
965 · Automation Services	45,136.79	45,994.94	-858.15	-1.87%	
967 · Equipment	29,973.70	25,619.39	4,354.31	17.0%	
969 · Continuing Education Expenses	21,775,25	14,961.84	6,813.41	45.54%	
980 · Capital Expense	73,981.56	53,753.17	20,228.39	37.63%	
982 · Collection Expense	163,970.42	166,641.18	-2,670.76	-1.6%	
otal Expense	1,847,113.45	1,758,799.33	88,314.12	5.02%	
nary Income	31,616.89	81,062.46	-49,445.57	-61.0%	
	31,616.89	81,062.46	-49,445.57	-61.0%	

Total Income

**Gross Profit** Expense **Total Expense** 

Net Ordinary Income

Net Income

Ordinary Income/Expense

Income

## CHELSEA DISTRICT LIBRARY Fund Balances December-18

December-18		General Fund	Checking Account/ Chelsea State Bank	Lake Trust Credit Union	Paypal Account	Cash on Hand	Investment Partners Account	IPA Fixed Income Fund IPA Money Market Fund	investment Partners Total	Total General Fund	Debt Service Fund	Bond Debt Retirement Fund Checking
	Beginning Balance		\$152,781.40	\$0.00	\$145.05	\$152,926.45		\$1,388,866.45	\$1,388,866.45	\$1,541,792.90		\$262,553.94
	Net Change		-\$54,937.03	\$0.00	\$533.14	-\$54,937.03		\$16,437.52 \$0.00	\$16,437.52	-\$38,499.51	Comment of the Comment	\$15,101.99
	Enging Balance		\$97,844.37	\$0.00	\$678.19	\$98,522.56		\$1,405,303.97 \$0.00	\$1,405,303.97	\$1,503,826.53	STATE	\$277,655.93

Investment Professionals							
Account no. NKM-039542							
GL 017.004							
	Beginning Balance	Deposit/transfer in	Interest	Fees	Withdrawl	Change in Value	Ending balance
Dec-17	1,371,354.92						
Jan-18	1,371,354.92		37.99			-13,081.55	
Feb-18	1,358,311.36		43.68			-5,103.60	1,353,251.44
Mar-18	1,353,251.44		3,541.19			2,522.15	5 1,359,314.78
Apr-18	1,359,314.78		1,239.37	10.00		-8,683.30	1,351,860.85
May-18	1,351,860.85		18,195.67	20.00		1,804.06	1,371,840.58
Jun-18	1,371,840.58		2,985.20			-3,079.75	5 1,371,746.03
Jul-18	1,371,746.03		682.78			-5,112.65	3 1,367,316.16
Aug-18	1,367,316.16		699.42			3,812.20	1,371,827.78
Sep-18	1,371,827.78		4,158.59	10.00		-6,488.15	3 1,369,488.22
Sep-18 Ameriprise	1,369,488.22		49.32	25.00		-2,230.50	1,367,282.04
10/31/2018 No Report	1,367,282.04						1,367,282.04
Nov-18	1,367,282.04		18,540.56	25.00		3,068.85	1,388,866.45
Dec-18	1,388,866.45	7	2,338.67			14,098.85	1,405,303.97
Balance	1,371,354.92	0.00	52,512.44	90.00	0.00	0 -18,473.39	1,405,303.97
19							1,405,303.97
ist Laborate material or the commission and the control of the con					199	B	
Vince of the state							
							H. ANT.

Investment Professionals							
Account no. NKM-039542	Money Market	8 - S - C - C - C - C - C - C - C - C - C					
GL 017.003						1000	
	Beginning Balance	Deposit/transfer in	Interest	Fees	Withdrawl	Change in Value	<b>Ending balance</b>
Dec-17	00:00						
Jan-18	00:00		0.00	0.00	0.00	0.00	0.00
Feb-18	00.00		0.00			00:00	0.00
Mar-18	00.00	600,000.00	0.00	0.00		0.00	600,000.00
Apr-18	00'000'009		0.00		0.00		600,000.00
May-18	00.000,009		0.00		00.00	00:00	600,000.00
Jun-18	600,000.00	COURSE OF SHORT PLANSAGE	0.00			0.00	
Jul-18	00'000'009		00.00		100,000.00	0.00	
Aug-18	200,000,00	THE PROPERTY.	0.00		100,000.00	0.00	400,000.00
9/30/2018 Ameriprise	400,000.00		0.00	100	100,000.00	0.00	300,000.00
Oct-18	300,000.00		0.00	8 2880	150,000.00	0.00	150,000.00
Nov-18	150,000.00		0.00		150,000.00	00:00	0.00
Dec-18	0.00		0.00			0.00	0.00
Balance	0.00	600,000.00	0.00	0.00	600,000.00	0.00	0.00
GL.							0.00
A Section of the Community of the Commun		The state of the s					

## Chelsea District Library Investment Account As of 12/31/2018

## Ameriprise

## Original Investment

Dafe	Source	Amount
6/26/2009 Genera	al Fund	000'009
12/31/2009	12/31/2009 General Fund	254,646
12/31/2010	12/31/2010 General Fund	000'99
3/31/2012 Genera	General Fund	300
3/31/2012 Cap	Cap Improvement Fund	155,274
3/31/2015 Infinex	Infinex Money Market Fund	1,737
	Total Investment	1,077,957

Investment Activity

Date	Value
12/31/2018	1,405,304
Invested	1,077,957
Increase 6/2009 – 12/31/2017	293,398
2018 Change (Current Year)	33,949
Withdrawal / Deposit	0

Investment Distribution

Fund	Value
Capital Reserve Fund	870,600
Capital Improvement Fund	100,000
General Fund from Investment	107,357
Investment Services Fund	775 765
(Interest - Fees + Change in Value)	150,120
	1,405,304
	Note: 2018 Budget moves \$63,500 from Capital

Report for 12/31/2018

Note:Fund Adjusts entered 1/3/2018

Improvement Fd to General Fd

Note: 2018 Budget moves \$21,800 from General Fund to
Capital Reserve Fund

Note: 2018 Budget moves \$27,000 from Capital Reserve

Fund to General Fund Note: December 2018 Board approved increasing the

Capital Improvement Fund by \$63,500 from General Fund monies to \$100,000

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Summary	Jan	Feb	Mar	Apr	VeM	June	July	Aug	Sept	Oct	Nov	Dec	Year's Total	Budget
Opening cash on hand	\$243,064	\$761,204	\$1,228,587	\$1,075,927	\$930,063	\$851,811	\$706,186	191,152	\$367,370	\$216,771	\$81,693	(\$29'95\$)	\$243,064	
Total income	\$672,206	\$615,962	\$62,616	\$33,117	\$72,324	\$11,608	\$9,516	\$36,528	\$39,595	\$15,861	\$4,617	\$240,448	\$1,814,398	
Net cash flow	\$518,140	\$146,579	(\$152,660)	(\$145,864)	\$150,576 (\$78,252)	(\$145,625)	(\$155,025)	(\$183,791)	(\$150,599)	(\$135,078)	\$142,935	\$158,176	\$2,031,815	
Ending balance	\$761,204	\$1,228,587	\$1,075,927	\$930,063	\$851,811	\$706,186	\$551,161	\$367,370	\$216,771	\$81,693	(\$56,625)	\$25,647	\$25,647	
Income											400 = 100			
Total Income	\$727,345	\$340,238	\$337,996	\$55,559	\$5,959	\$72,868	\$18,352	\$61,585	\$3,908	\$5,075	\$3,057	\$106,859	\$1,738,801	
									Ī					
Other income PP1 \$7PP					Ī		Ī	Ī	Ī		Ī			
Expenditures			- The state of the				The state of	N 989						
Total Expense	\$187,113	\$142,307	\$162,410	\$151,694	\$187,847	\$133,710	\$156,075	\$203,260	\$121,240	\$125,931	\$150,492	\$161,263	\$1,883,342	
Other														
Circa														
Operating Flow	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Year's Total	Actual / Budget
Opening cash on hand	\$243,064	\$783,296	\$981,227	\$556,813	\$460,678	\$278,790	\$217,948	\$180,225	\$138,550	\$12,218	\$150,362	\$152,927	\$243,064	1
Total Income Money Market Flow	\$727,345	\$340,238	\$337,996	\$55,859	\$5,959	\$72,868	\$18,352	\$61,585	\$3,908	\$5,075	\$3,057	\$106,859	\$1,738,801	
Expenditures	\$187,113	\$142,307	\$162,410	\$151,694	\$187,847	\$133,710	\$156,075	\$203,260	\$121,240	\$125,931	\$150,492	\$161,263	\$1,883,342	
Net cash flow	\$540,232	\$197,931	(\$424,414)	(\$66,135)	(\$181,888)	(\$60,842)	(\$37,723)	(\$41,675)	$\rightarrow$	$\rightarrow$	\$2,565	(\$54,404)	(\$144,541)	
Ending balance	\$783,296	\$981,227	\$556,813	\$460,678	\$278,790	\$217,948	\$180,225	\$138,550	\$121,218	\$150,362	\$152,927	\$98,523	\$98,523	
		·	\$ 600,000 to m add back as needed	to money market 03/17 eded	H 03/17							ş I		

Other Income	Process	Location
\$63,500	\$63,500 Capital Improvement Funds - add when transferred	Investment Account
\$46,000	\$46,000 Investment Interest - add when transferred	Investment Account
\$5,200	\$5,200 Capital Reserve FundsNet - add when transferred	Investment Account
\$102,717	\$102,717 Money from 2017 Budget - included in Balance Fwd	Checking Account



## Chelsea District Library Donation and Restricted

January through December 2018

	Jan - Dec 18	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
501.001 · Grants			
501.200 · Chelsea Garden Club Grant	0	0	0
Total 501.001 · Grants	0	0	0
539.000 · State Grants			
539.300 · Michigan Humanities Council	0	0	0
Total 539.000 · State Grants	0	0	0
674 - Contribution & Donation-Public			
674.100 · Designated Adult Collection	25	25	0
674.102 · Designated CD/DVD Collection	100	100	O
674.105 · Youth Christy Rest	0	0	C
674.110 · Designated Adult Programming	8,360	8,360	C
674.111 · Designated Youth Programming	5,900	5,850	50
674.112 · Designated Music Focus Programs	7,715	7.715	C
674.120 · Undesignated Donation	13,020	11,870	1,150
674.121 · Annual Giving	- 1 11/1 1 0	4,100	(4,100
674.141 · Designated Technology	3,000	3,000	
674.143 · Designated Maintenance	100	100	(
674.200 · Friends of the Library Donation	600	600	(
Total 674 · Contribution & Donation-Public	38,820	41,720	(2,900
675 · Donations Private		11 (5)	NI.
675.400 · Chelsea Ed Foundation	0	0	C
Total 675 · Donations Private	0	0	
Total Income	38,820	41,720	(2,900
Gross Profit	38,820	41,720	(2,900
Expense	00,020	-111-21	(2,500
727 · Supplies			
727.900 · Supplies Restricted Gifts	100	100	(
Total 727 · Supplies	100	100	
803 · Maintenance Service Contracts		100	`
803.900 · Maint Service Contacts Restrict	0	0	(
Total 803 · Maintenance Service Contracts	0	0	
850 · Telecommunications		U	,
850.300 · TLN Internet Service			
850.910 · WiFi Hot Spots - Restricted	8,000	8,000	C
Total 850.300 · TLN Internet Service			
	8,000	8,000	(
Total 850 · Telecommunications	8,000	8,000	(
884 · Programming			
884.210 · Youth Speakers			
884.211 · Authors in Chelsea			
884.922 · Youth Prog Rest Chalcon Ed Four	2,500	2,500	C
884.953 · Youth Prog Rest Chelsea Ed Foun	0	0	0
Total 884.211 - Authors in Chelsea	2,500	2,500	0
Total 884,210 · Youth Speakers	2,500	2,500	0

## Chelsea District Library Donation and Restricted

January through December 2018

		-	
	Jan - Dec 18	Budget	\$ Over Budget
884.400 · Music Focus			
884.960 · Sonic Sundays Restricted Gift	2,000	2,000	0
884.961 · Songfest - Restricted Gift	1,065	1,065	0
884.962 · Music in the Air - Restricted	4,670	4,670	0
Total 884.400 · Music Focus	7,735	7,735	0
884.500 · Artist In Residence			
884.970 · Artist in Resdience Restricted	1,600	1,600	0
Total 884.500 · Artist In Residence	1,600	1,600	0
884.910 · Adult Programming Restricted			
884.911 · Adult Prog Rest Gifts Comedy Sh	1,500	1,500	0
884,912 · Adult Prog Rest Gifts General	321	(189)	510
884.913 · Adult Prog Rest Gifts SRP	650	650	0
884.914 · Adult Prog Rest Gifts MWest LW	4,000	4,000	0
884.915 · Aud Prg. Rst. Gifts Purple Rose	1,000	1,000	0
884.971 · MCACA Grant - Midwest Lit Walk	0	0	0
Total 884.910 - Adult Programming Restricted	7,471	6,961	510
884.920 · Youth Programming Restricted			
884.921 · Youth Prog Rest Gifts Genl	_100	100	0
884.923 · Youth Prog Rest Gifts SRP	3,350	3,350	0
Total 884.920 · Youth Programming Restricted	3,450	3,450	0
Total 884 · Programming	22,756	22,246	510
967 · Equipment			
967.900 · Equipment Restricted Gifts			
967.910 · Equipment Rest Gifts	5,000	5,000	0
Total 967.900 · Equipment Restricted Gifts	5,000	5,000	0
Total 967 · Equipment	5,000	5,000	0
982 · Collection Expense			
982.400 · Non Print			
982.930 · Non Print Restricted gifts			
982.931 · CD/DVD Coll Restricted Gifts	100	100	0
Total 982.930 · Non Print Restricted gifts	100	100	0
Total 982.400 · Non Print	100	100	0
982.500 · Local History Preservation			
982.941 · Chelsea Standard Digitize - Res	410	410	0
Total 982.500 · Local History Preservation	410	410	0
982.910 · Adult Collection Restricted	25	25	0
Total 982 · Collection Expense	535	535	0
Total Expense	36,391	35,881	510
Net Ordinary Income	2,429	5,839	(3,410)
let Income	2,429	5,839	(3,410)

## DIRECTOR'S REPORT

### Library Director's Report on December 2018 Respectfully submitted for January 2019 Board Meeting

#### Staff News

Library Aide Jennie Medeiros celebrated her 13-year work anniversary on December 17.

Library Aide Mary Tobin celebrated her five-year work anniversary on December 18.

## Word of Mouth Marketing for January

#### **Hot Reads for Cold Nights**

Cozy up with a good book and win prizes! Jan 2 kicks off CDL's winter reading program, Hot Reads for Cold Nights. Read any book of your choice, share a review card on the 2nd floor display, and your name will be entered into weekly prize drawings. Don't know about you, but I find that logo designed by Luna Koepping of the penguin to be absolutely charming!

#### Washtenaw Reads

Michelle Kuo, author of the 2019 Read title, *Reading with Patrick*, will appear at Rackham Auditorium (915 E. Washington Street) on Wednesday, January 16, at 7 pm, to talk about the book and take questions from the audience. A book signing will follow.

Kuo taught English at an alternative school in the Arkansas Delta for two years. After teaching, she attended Harvard Law School as a Paul and Daisy Soros Fellow, and worked at a nonprofit for undocumented immigrants in the Fruitvale district of Oakland, California on a Skadden Fellowship, with a focus on tenants' and workers' rights. She also clerked for a federal appeals court judge in the Ninth Circuit.

#### 2020 Centennial Celebration of 19th Amendment

CDL has been asked by the League of Women Voters of the Ann Arbor Area to join with other organizations throughout the community to explore ways to work together to increase public awareness of the importance of this milestone throughout our culture – past, present, and future. From the invitation:

In 2020 we will celebrate the 100th anniversary of the passage of the 19th Amendment to the US Constitution and the founding of the League of Women Voters. Throughout the year the League will reflect on our history, showcase our current role as leaders in democracy, and set the stage for vibrant growth over the next century. But this anniversary is not just for the League of Women Voters. It is a historic milestone in the history of our democracy. Because of this significance, we invite you to join us in planning a year-long series of events across Washtenaw County. What might your organization be able to showcase? Can you set up a display or sponsor a lecture series? What about a play or art exhibit focusing on empowerment? Might you be able to reach out to schools or social organizations with an educational presentation? Or might you be able to support the effort of others by contributing services or resources?

I will attend the initial planning event on January 16.

#### Friends of CDL Annual Meeting

The meeting will take place on Saturday, January 26 from 10:30 am - noon. Hope to see you there!

#### Out and About - December 2018

- Led Walk to School Wednesdays December 5, 12, 19
- Attended Chelsea School District Committee meeting December 3
- Christmas at Waterloo Farm Museum December 10
- CDL Volunteer Appreciation Party December 10
- Hosted Artful Aging Reception December 6
- Attended TLN Executive Committee meeting December 6
- Met with Chelsea Chamber Executive Director, Monica Monsma December 10
- Attended Rotary meetings December 4, 11, 18
- Chaired SASUG meeting December 13
- Visited CRC residents December 18
- Served Holiday Lunch at Chelsea Senior Center December 14
- Met with Trinh Pifer (Chelsea Senior Center Executive Director) and Melissa Johnson (City of Chelsea Mayor)
- Visited art classroom at South Meadows December 17

#### Looking Ahead to January 2019

- St. Louis Center to discuss technology programming January 10
- Howdy Holmes Lunch & Learn January 14
- Rotary meetings January 8, 15, 29
- League of Women Voters Meeting on Centennial Celebration of 19th Amendment January 16
- Washtenaw Reads Event January 17
- Chelsea Education Foundation meeting January 21
- SASUG January 24
- CDL Friends Annual Meeting January 26

#### Strategic Plan 2017-19 Update

Goal progress from December 2018 is shared below.

Goal 1.1 Realize the highest potential of the Library facility, fully utilizing all existing space to support optimal patron usage and experience.

Goal 1.2 Continue to diversify the Library's revenue sources.

- Received \$500 donation from Chelsea Rotary Club.
- Donations received in memory of Dottie Staffeld will be used to pay for Reading Garden seating. A dedication ceremony will be held in the spring.

Goal 1.3 Continue to advocate for and support high-speed Internet access throughout the Library service area.

Goal 2.1 Increase awareness/visibility of the Library throughout the community.

- Hosted Artful Aging exhibition and reception.
- Hot Reads for Cold Nights to be featured on Zou Zou's coffee sleeves in January.

Goal 2.2 Conduct regular, meaningful outreach and engagement with residents and representatives of the rural areas of the Library's service district.

Goal 2.3 Strengthen and sustain relationships with schools in the district.

Goal 3.1 Enhance the Library's programs, collections, and services to address the needs and interests of teenage patrons.

Began offering teen virtual reality programs.

Goal 3.2 Provide leadership around issues of diversity, equity, and inclusion through our programs, collections, and services.

Goal 3.3 Expand the Library's collection of non-traditional items.

Goal 3.4 Collaborate with our community's senior population to create deliberately designed intergenerational programming opportunities.

#### **Chelsea District Library Performance Dashboard December 2018**

DUTTE A BUILDING STATE DISEASE				%change
				from last
	-	2017	2018 to	year to
A STATE OF THE RESERVE OF THE PARTY OF THE P	Dec-18	to date	date	date
Annual Items in Collection	67455	69446	67455	-3%
Annual Registered Borrowers	8300	8412	8,300	-1%
Circulation - Total	20805	298112	281314	-6%
Items	17989	274593	254585	-7%
E-books/E-audio	2342	19151	25109	31%
E-magazines	340	3071	2693	-12%
Non-Traditional	39	386	469	22%
Hotspots	28	178	251	41%
Deposit Collection Circulation	67	733	786	7%
Self-Check Items - Total	1849	32120	27381	-15%
New Cards - Total	53	923	900	-2%
Reference Desk Interactions - Total	1638	25384	24319	-4%
Outside Group Room Rentals	5	0	132	NA
Engagement - Total	462	20422	20199	-1%
Youth Program Attendance	219	5669	5231	-8%
Adult Program Attendance	142	2462	2152	-13%
Teen Program Attendance	16	443	437	-1%
General Program Attendance	0	1701	1987	17%
Outreach Youth	30	5697	6464	13%
Outreach Teen	0	1926	1835	-5%
Outreach Adult	34	686	797	16%
Awareness Opportunities	0	1125	1079	-4%
Homebound Visits	21	713	261	-63%
Programs/Visits Offered - Total	27	697	582	-16%
Youth	13	220	217	-1%
Adult	5	156	128	-18%
Teen	3	48	41	-15%
General	o	23	26	13%
Outreach Youth	2	121	65	-46%
Outreach Teen	0	18	12	-33%
Outreach Adult	4	69	70	1%
Awareness Events	0			
Door Count - Total	11301	0	165071	
WiFi Data Usage (GB) - Total	2021.9	23819.6	26406.95	11%
Library Internal Public WiFi	462.54	10961.5	8516.31	-22%
Total Hotspot Wifi	1559.30	12858.0	17890.643	
Lyndon Twp Wifi	99.94	1208.35	64804.94	5263%
Lima	0.116	19.811	41.966	112%
Sylvan	2.45	26.184	37.674	44%
Mobile Beacon Hotspots	677.39	6123.97	9313.74	52% [2]
Hotspots available for checkout	779.47	5482.62	7306.143	33%
Computer Usage/Sessions - Total	6874	87032	90955	5%
Workstations	969	15493	14421	-7%
Wireless	5905	71539	76534	7%
Website Stats	3303	11333	7,0334	NA NA
Website Stats Website Sessions	9288	110986	114446	NA 3%
Website Sessions Website Users		68949		
Wenzire nzeiz	5717	1 00343	70422	2%

[1] 2016 and 2017 numbers missing due to problems with people counterStarted adding outside programs to door count May 2017[2] started recording Mobile Beacon Hostpot Numbers July 2017

#### **December Program Information**

Date	Event	Attendance
10 130 fbd 1 30	Adult Programming (5 Programs, 142 Attendees)	nila recommuni iliare
12/1	Purple Rose Concert Reading	80
12/3	Holiday Wreath Making	30
12/4	Reading Glasses Book Club	14
12/12	Place That Face	11
12/13	Adult VR Experience	7
1 2 2	Youth Programming (13 Programs, 219 Attendees)	- Indian and the Land
12/1	Tween & Teen Gift Making	35
12/4,11,18	Babytime	18,21,16
12/5,12,19	Preschool Storytime	8,8,7
12/6,13,20	Toddlertime	17,32,10
12/7	Homeschool Meetup	20
12/10	Minecraft Monday	16
12/14	READ to Library Dogs	11
	Teen Programming (3 Programs, 16 Attendees)	The second second
12/6,20	That Thursday Thing: Duct Tape, Acts of Kindness	7,2
12/7	Teen VR Experience	7.57 - 1.52 / 1.52 / 1.52
	Outreach (Adult 4/34 , Teen 0/0, Youth 2/30 , Awareness	0/0)
12/5 (A)	Arttul Aging Exhibit Recemption with CRC	20
12/6, 18 (A)	CRC: Computer Training, iPad, Computer Training	5,5,4
12/12 (Y)	Research Lesson at North Creek	25
12/12 (Y)	Storytimes: Special Needs	5
*Denoted Strategic	Plan Initiative	OF SETS WALLIAMS IN

Services	Dec. 2018	Dec. 2017
Reference Questions	1638	1,999
Homebound & Deposit Book Deliveries	21	24
OCLC Interlibrary Loan	6	7

#### **Keegan Sulecki, Head of Information Services**

For programming this month I staffed the Teen & Tween Gift Making program, Volunteer appreciation, and the Random Acts of Kindness That Thursday Thing. I worked with Shannon to get the Hot Reads for Cold Nights display up to kick off on Jan. 2 and wrote instructions for reference staff since we are using Caspio as a registration tool for the first time. I also worked with Shannon regarding the Midwest Literary Walk author bookings and our budget. Looking ahead, I spoke with my staff to make sure we all were on track with our assignments for the spring newsletter deadline of Dec. 30. For me, I contacted Dennis Skupinksi about presenting a program called "Rosie's Mom" as a Women's History Month program. I also communicated with Ruth from Monkeyplay about dates for evening children's programs. I also scheduled our Star War drop-in photo op activity. Reached out to Ron and Melanie about picking

dates for Teen VR. I also communicated with Michelle from Purple Rose regarding names and descriptions of future Purple Rose Theatre Concert Readings.

For my staffing responsibilities, I reposted our Youth/Teen librarian position due to the low number of initial applications we received. I made adjustments to the January desk schedule to clear time for these interviews. I reviewed our new librarian training checklists and asked Terri and Ron to help me better flesh out details of what librarian staff need to know regarding circulation, technical services, and technology. Sarah's anniversary is in January so I completed her review. I also reviewed several staff PTO requests against our scheduling needs and completed the first draft of the February desk schedule. Finally, since we are down a person and it is looking like our new hire will not be fully trained and onboard until the end of February, I assigned our Beach Middle School Authors in Chelsea author to Shannon to give Edith and I an extra set of hands as this program quickly approaches.

For the budget, I examined our budget lines and communicated with my staff about end of year expenditures and to Lori and Linda about last minute changes. I worked with Melanie to fix some details in our new budget tracking/planning spreadsheet for 2019 and I met with each of my staff to make sure everyone was onboard regarding our standards for recording and planning for expenditures. I also updated my departments budget instructions document. I contacted Baker & Taylor to see if we could get our invoices formatted differently to make it easier to reconcile our POs against our invoices. This should save time and also help us with planning in the future.

Other tasks for this month include checking in collection items that Jody ordered before she left and contacting Displays2Go regarding specs on the LED lights in our display cases so Linda could track down replacements. I also communicated with 5 Healthy Towns about our intervention proposal for a Storybook Trail in Baker Preserve. We have been cleared to submit the final intervention tables, which I began work on and will complete before January 4.

#### Shannon Powers, Adult Information Services Librarian

Despite the holidays, December was still a busy month for planning and preparation. Throughout the month I finalized spring programming, including initiating a new partnership with Artisan Knitworks for our adult beginner knitters workshop in May, and contacting venues and securing authors for the Midwest Literary Walk in April. I began summer planning, securing performers for our summer Korner Stage Sounds & Sights events, and took over planning a summer teen event after Jody Wolak left. I also prepared for programs for this winter: Keegan and I finished the final details for the Hot Reads for Cold Nights display, prizes, and other promotional material, and as our next CDL Top 5 event is just around the corner, and I've begun creating and collecting surveys. On the collection development front, I ordered and fitted containers and cases for all of the recently purchased CDL Garage items, and have begun crafting resource guides for the new items. Finally, book deliveries remain strong, and I recently spoke with the Life Enrichment Manager at Towsley, detailing our various services for homebound patrons.

#### Laura Brown, Adult Information Services Librarian

December started with a bang for me with two programs on December 1: Purple Rose Reading and Tween/Teen Gift Making. It was soon followed on December 3 with our wildly popular Holiday Wreath Making program attended by 30 people--a nice multi-generational spread. I hosted my last Reading Glasses Book Club on December 4, where we had a white elephant book exchange and discussed book choices for 2019. Due to changing night schedules, Sarah will now be facilitating the book club. We also said goodbye to Jody at the end of the first week in December. I organized a farewell Mexican potluck in

her honor. In the new year I will be taking over Ron's DVD and CD ordering duties. I've made some changes to the DVD displays, adding more end cap browsing racks, creating a rotating display of DVDs, and now displaying new Non-Fiction DVDs downstairs with the rest of the new DVDs. This has already proven to be a great success, as patrons now are aware of our Non-Fiction DVD collection and are readily checking them out! I also gained the Reference Collection from Shannon and have been weeding and reorganizing it. I started work on spring programming, including organizing MoneySmart week programming. This entails ordering books for storytime and organizing a 401(k) program in April. I've been working with Such Media to digitize the remaining Ralph Gunther negatives. A large chunk of the collection is now complete—we hope to finish the scanning this year.

#### Sarah Conrad, Adult Information Services Librarian

December was a great month to finalize some projects in Local History. I have finished the last finding aid for the Library History Collection and have finished reorganizing the materials in this collection. This included finalizing the work to remove photographs from large albums and place them in acid free folders. With this project finished I now am working on finalizing the accessioning of the overflow items in the basement that need to be incorporated into the collections. I also worked with Laura to do some weeding and rearranging of the reference materials in preparation for consolidating the reference and circulating local history books. To prepare for this project in the new year I made a list of books in reference with Local History stickers that either needed new Dewey Numbers or a Michigan sticker instead of a Local History sticker. After receiving a request from a patron I have started a cart of new travel books that I would like to order in the new year to continue to update our travel book section. I have had many patrons requesting these books throughout the year and it is always nice to have the most up-to-date resources available. This month I also completed 4 of the 6 ILL requests we received. While Reading Glasses did not have a regular meeting this month, Laura and I still met with the group for a holiday book exchange and discussion of next year's book list. I created a survey via Survey Monkey including 20 titles for the group to choose 10 from for 2019. During my regularly scheduled desk shift I facilitated the Read to the Library Dog program with Bella the black lab. This month I also contacted and booked two programs for our spring programming and spoke with the director of OCI yearbook digitization project about digitizing the remainder of our yearbooks with OCR software. I have begun creating carts for 2019 orders and look forward to beginning ordering again in the new year.

#### Edith Donnell, Youth & Teen Information Services Librarian

This December was marked by my first informational visit to a classroom this school year. I visited South Meadows Elementary and spent 45 minutes showing students how to access library databases from the Chelsea District Library's website. We were searching for fun facts, so I focused on doing some basic searches and they used two different databases in their search. I hope that other South Meadows teachers contact me to provide the same support in their classrooms. For collections, I was able to purchase some video games from the local Gamestop store which is my preferred method of purchasing games — the customer service in person is very helpful for selecting the right console games, and I can get the lastest games used for discount without having to worry about their condition. I also have had good luck with Gamestop employees making sure I don't buy games that are subscription based, or have one-time use limitations. Minecraft Monday for December was particularly entertaining, as the kids had a Nutcracker challenge. They had to build nutcrackers that with very large and distinctive. This demonstrated a lot of improvement over build challenges in months past. The kids continue to grow their spatial awareness and design skills. Youth Service Group members contributed 17 volunteer hours this month.

## **Technology Summary of December 2018**



#### From: Ron Andrews - Head of Technology

### Technology Department – Monthly Summary December 2018

December and 2018 have been busy and productive time. We started a new program using our Virtual Reality equipment with great reception from both the teens and the adults.

In reviewing this year's programs, we have decided to retire the Computer Training 1:1 and Ancestry Aficionados services. The CT 1:1 program has been the longest running service program in the library but due to dropping attendance we have decided to put our energies into other services. CT 1:1 and Ancestry Aficionados will continue until the end of February 2019. In its place we have decided to expand the Training by Request service. Working with Patty will be rolling out on March 1st a reimagined service and change the name to "Tech by Request". The reasoning for the name change is that it will be divided into two sections; one for the technology training requests including Ancestry training and second for people wishing to reserve/use technology equipment like the 3D Printer.

I have also formed a committee that will start meeting in January to re-imagine the current Learning Lab to some like a Creative Commons. Allowing this space to be more flexible as to what is offered and created in that space. Think of a cross between a makerspace and learning lab. I will be working on in 2019: a review and update of our computer volunteers, gathering an updated skills inventory, creating a new database for user registration and matching, an updated computer survey for the community, and finally hoping to visit WCC and JCC to discuss possibility of collaboration to gain more computer volunteers.

#### Collections

- I completed a major weed of the Feature and TV DVDs and training Laura to take over this
  collection. I also spent some time in December reviewing the collection and ordering
  procedures with her. I will miss ordering and managing this collection.
- I also wrapped up the year-end management of the collections budget which also included the technology services lines.

#### **Programming/Services**

- Working with Keegan we planned for continuing the Teen VR workshops through May with the departure of Jody Wolak. We will also continue the adult VR workshops.
- Melanie and I continue to work on our new partnership with SiteImprove for our library websites. Melanie and I are also continuing my training on management and updates for these sites.
- I am also creating a new database for our Proctoring service with Melanie's help using Caspio (same program I am using with TBR). This will help the user registration/needs requests and managing the staff to support test accommodations.
- I will be continuing the iPad and Computer Training 1:1 workshops at the CRC (both Dancey House and Glazier) in 2019. These have been especially well received and welcome at this location.
- I will be offering some workshops on our Downloadables (OverDrive, Libby, Hoopla and RBDigital) at Silver Maples starting in January. Hoping this will continue

#### Outreach/Partnerships

- I will continue the Walk/Run to School Wednesdays in 2019 with Lori and Amy.
- Melanie will also be manning the Support desk for OverDrive in 2019

- I had a great meeting with the Chelsea Senior Center to add them as a location for the Training by Request program. I felt it was time to seek this alliance since we have gotten feedback that their location was more accessible for our older users. I also look forward to working with them as their Technology Plan moves forward.
- I got a positive response from Lyndon Township supervisor,

#### **Technology Highlights**

- Melanie and I tested the cordless phones dues to some reports of loss of connection. After trying multiple options, we decided to add another cordless base station after the first of the vear.
- Added new security camera system this year: 2 cameras
- Hotspots circulating well! We did make some changes in the circulation practice to try and make them available to more users by limiting to 1 hold request per household per month. This will go into effect on January 1<sup>st</sup>, 2019.
- Participated in Chelsea Expo and demonstration our Downloadable services.
- New CARL ILS system installation and training for library staff and patrons.
- Partnership with Chelsea Robotics and Lego League

#### From: Melanie Bell – Network Admin

#### Servers and Network:

Made some changes to configuration of the network to resolve security issues.

#### **Public and Staff Computers:**

- Self check was not allowing patrons to renew items. I worked with Bibliotheca to resolve the issue.
- Marketing Coordinators computer had issues with the docking station. I ordered a replacement that will be deployed in the new year.

#### Website

- Updated plugins were causing some further issues with the website. Fixed the issues so that things would display correctly on mobile devices.
- I used the new Siteimprove to fix a number of broken links and spelling errors bringing our
  Quality Assurance score up from 69 % to 95.8%. We will need to work on training staff to use
  this new system to fix the accessibility issues and get accessibility website training in the new
  year.

#### Broadband

- Attended two Michigan Broadband Cooperative meetings and met with previous treasurer to begin work on assuming the treasurer duties.
- Construction for Lyndon Township broadband began in early December and expect to finish by 4<sup>th</sup> quarter of 2019.

#### Other:

- I am continuing to work through the Server 2016 online training and still finding it very useful.
- Assisted with Teen VR and Adult VR sessions
- Ran two 3D printing sessions
- Attended Volunteer Appreciation Dinner
- Assisted with the December Homeschool Meetup where we let patrons play with the Lego
   WeDo kits (basic coding), snap circuits (basic electronics) and spheros (motor skills, and coding).

#### Ron Andrews & Melanie Bell

#### MARKETING BOARD REPORT

December 2018

#### MARKETING HIGHLIGHTS

#### 2018 In Review



2018 was another great year at CDLI From our continued engagement with local artists for newsletter covers, to the creation of several new programs, to the installation of a major exhibition, to the implementation of our new ILS system, the marketing department stayed busy throughout the year! (See attached 2018 Marketing by the Numbers report.) Here are just a few of the highlights for 2018:

- 2018 Midwest Literary Walk this year we were honored to have PBS select our MLW event to help promote their eightpart television series "The Great American Read"
- Installation of new ILS system offering patrons easier and more relevant search capability, new kids catalog, and better account management
- Installation of Bike Fix-it station made possible by patron donation
- Music in the Air back for its second year featuring two performers Jacopo Giacopuzzi and Joy Jan Jones
- Artist In Residence program and exhibition featuring award-winning photographer and author Rose Eichenbaum
- Rebranding and expanding Comedy Showcase to the Korner Stage featuring family friendly entertainment acts.
- American Farmer Exhibition—our first major exhibition was well received and attended by the community, along with supporting programs geared at reaching our rural patrons
- Creation of new military library card in support and honor of our local service men and women
- "Bob's Summer Dream" artwork installed in the youth department as a result of memorial donations for Robert Kush

#### December 2018

#### **HRCN**



Our all-ages winter reading program will began January 1 and will run until February 28. A display has been set up on the 2<sup>nd</sup> floor for participants to post their suggested reads and reviews. Look for ads to run on Chelsea Update and make sure to share our social media posts with friends and family! It's a great way to get through the cold winter months and each week two winners will be drawn to receive a package of goodies!



#### **Artful Aging Exhibition**

Our partnership with UMRC for the Artful Aging Exhibition was a great success! On December 5, we held a reception for all participating artists and other UMRC residents to celebrate the opening of the exhibition. Not only was It an honor to recognize each artists' achievement, but also an opportunity to get to know our senior patrons a little bit better. Throughout the month, many visitors had a chance to view the artwork and share their input via evaluation forms. We received 52 responses and here is what they showed:

- 100% rated the presentation, content, and accessibility of the exhibition either good, very good, or excellent—with each category receiving over 80% excellent ratings
- 100% felt that the exhibition gave them a new appreciation for the capabilities of our aging residents
- 71% responded that the exhibition encouraged them to explore creating their own artwork
- 100% requested that we offer more local art exhibitions



#### MARKETING BOARD REPORT

#### December 2018

#### **Authors in Chelsea 2019**



2019 marks the 10<sup>th</sup> anniversary of Authors in Chelsea! To celebrate, we've updated the logo to reflect this milestone. Over the ten years, we have invited 31 children's authors to Chelsea and we expect the number of children to be engaged after this year's event to be over 10,000! During December, the artwork for brochures and school posters were created and will be sent to the printer early January. More to come on this exciting program in next month's report.

#### From Virginia Krueger, Marketing Assistant

December went quickly, as I continue to hone my digital marketing capabilities. I create each week's eNewsletter. Additionally, I update the CDL Facebook page and write the CDL website's *Homepage Highlights* and *Trending* sections. In order to do so, I have learned to manipulate graphics to the appropriate size for web posting. In the marketing department, we try to give new information on the digital platforms to expand upon the content provided in the quarterly mailed newsletter. Sometimes, this may include finding video content or online content to share with our readers. As December draws to a close, we are beginning the spring edition of the newsletter. I assisted by writing articles for the Circulation and Tech departments. Finally, I reached out to the Reading Specialist, Andrea Bavineau, at South Meadows Elementary, to help build a partnership for the winter reading program, Hot Reads for Cold Nights. Andrea will promote the reading program to her students and will work with the South Meadows staff to encourage their students to come to the library and share what they are reading. This partnership is valuable to South Meadows as it gives a fun way to help encourage developing readers. Additionally, it flows well into the Chelsea School District's March is Reading month programming. To that end, I created and delivered posters for Ms. Bavineau's classroom and the South Meadows Media Center. We provided coasters as give-aways in her classroom.

#### **UPCOMING MARKETING PROJECTS**

- 2019 Spring Newsletter
- 10<sup>th</sup> Annual Authors in Chelsea
- 11<sup>th</sup> Annual Midwest Literary Walk
- Festival of Tables
- Tech by Request

#### MISCELLANEOUS MARKETING ACTIVITIES

- Created artwork and ordered 2019 Summer Reading logo'd promotion prizes—sport bags and lens magnifiers
- Created and ordered new business card for Circulation Department
- Updated 2019 Summer Reading sponsorship forms
- Updated online resource web pages with MeL database icons
- Created marketing campaign for TLN partner offers—313 Presents and Red Wings
- Dialogued with Penny Olsen (CSD Art Teacher) about featuring students' artwork on 2019 Summer newsletter cover

Respectfully submitted, Patty Roberts Head of Marketing



1 4 MAJOR
MARKETING
CAMPAIGNS

271
ARTICLES/MENTIONS
IN LOCAL MEDIA



278
WEBSITE
HIGHLIGHT POSTS

18 Press Releases



ENEWS
52 ISSUES SENT
2392 SUBSCRIBERS ↑ 15%



1833 LIKES ↑ 9% 1752 FOLLOWERS ↑ 11%



Susie Keat 

recommends Chelsea District Library.

November 25, 2018 ⋅ 

November 25, 2

Helpful, friendly staff, great books of all sorts, and a lovely building -- I love our local library, and am thankful to have such a fine institution in Chelsea!

29I

MONITOR
SLIDES

### CDL Celebrates 2018 Friend and Volunteer of the Year Award Recipients



From Virginia Krueger

Each year Chelsea District Library (CDL) honors indiparticularly generous in their service to the library. The awards originated in 1992 as historical databases. a small way to recognize the enormous gratitude CDL has for those individuals who of 2018 Friend of the help to further its mission. These dedicated 2018 Volunteer of the

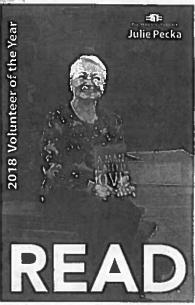
individuals great value to the library by doing work above and beyond the normal scope of running the monthly book sale, scanning materials into CDL's and so much more. This year CDL celebrates the services Year Bill Coelius and

Year Julie Pecka.

Bill Coelius is a former CHS Public Speaking, Debate, Drama, and Radio Broadcasting teacher. who shared his love for the library by bringing his students there to give speeches from the front porch steps. After 40 years of teaching over 10,000 students, Bill retired. What CHS lost in a great teacher, CDL gained in a fabulous Friend. Bill is instrumental in co-Friends Used Book Sale. While grateful for this year's recognition, Bill shared his gratitude for those around him and remarked, "Hats off to all volunteers who have made the monthviduals who have been the CDL staff, such as ly donated book sale a significant financial benefit for the Chelsea District Library; and a big thank you to all of those who continue to donate." The Friends Used Book Sale is held the second Saturday of each month.

to the United States from Transylvania in 1973 and has lived in Chelsea for the past eleven years. She has been a volunteer since 2007, primarily helping with the Friends Used Book Sale. In addition to her volunteer hours, Julie became a library employee in 2015 shelving returned materials. Linda Ballard heads the effort to select the Volunteer of the Year recipient. "Choosing a winner is never easy!" ordinating the media says Ballard. "Worksales in the monthly- ing with library volunteers is one of the best parts of my job. As a group, they are friendly, generous, and have great positive energy! It is incredibly hard to pick just one or two to receive the award each year as they all deserve it. To that end, I try to keep copious amounts of candy on hand so that each time they come in to serve, they get a small sweet reminder of how much we appreciate their efforts.

Julie Pecka moved Julie, and all of the nization whose mis-



Friends and volunengage, inspire, and equip our community! For information about at 734-475-8732 x202. For more information visit friends.chelseadistrictlibrary.org.

About Us: Chel-CDL thanks Bill, a not for profit orga-

sion is engage, inspire, teers who help us and equip through evolving services and resources. The Library currently serves volunteering, please 15,010 residents in the contact Linda Ballard Chelsea area including the City of Chelsea plus Dexter, Lima, on becoming a friend, Lyndon and Sylvan townships. More than 16,000 individuals visit the Library each sea District Library is month. For more information visit chelseadistrictlibrary.org.

2/16 CHATEFUL DEAD NICHT WITH DEADICATED

WWW.THERUMPUSROOMCHELSEA.COM

Chelson Guardian December 21, 2018



#### Now Thru December 29, 2018

Diva Royale World Premiere By Jeff Daniels at Purple Rose Theatre, Chelsea. For Tickets Call: 734-433-7782

Now through December 30, 2018 Artful Aging Exhibition First Floor Lobby Chelsea District Library

Now through December 30, 2019 Holiday Hygiene Drive Chelsea District Library Lobby

January 5, 2019 - The Rumpus Room Grateful Dead Night With Deadicated • Sat 8 PM • The Rumpus Room - Chelsea

January 6, 2019 - The Rumpus Room Hand Drumming Class and Circle w/ Randall Moore at The Rumpus Room! Sun 3 PM - Chelsea

January 12, 2019 - The Rumpus Room Bird Into Bear wsg: Glass City Groove • Sat 8 PM • The Rumpus Room - Chelsea

January 19, 2019 - The Rumpus Room Bull Halsey + Mercury Salad Sandwich | Free Show Sat 8 PM - Hosted by Mercury Salad Sandwich • The Rumpus Room - Chelsea

#### February 8, 2019

Chelsea High School Orchestra & Jackson Symphony Orchestra Concert - beginning at 730pm CHS Auditorium

> Feb 8-10, 2019 Curling Fest in Chelsea

#### April 6, 2019

CHS Orchestra, Band, & Choir Music Department Collage-beginning at 7:30pm CHS Auditorium

#### May 1, 2019

CHS Orchestra, Band, & Choir Concerto Concert-beginning at 7pm CHS Auditorium

#### May 21, 2019

CHS Orchestra & Band Concert-beginning at 7pm CHS Auditorium

If you have any Community Events you would like listed here please email charlachelseaguardian@gmail.com

## Happy New Year



By Dave Merchant dmerchant9701@yahoo.com

year comes some excitement and some- I also enjoy writtimes a little regret. I ing for the Allen bie (debbiem\_1968@

pion and a football fi- Who knows maybe nal at Ford Field. I feel some Melvindale sto-I am almost a mem- ries are coming up. ber of this commu- Maybe a surprise in nity. I like that feel- the New Year. I like doing and I like writing ing freelance writing for that community, but who knows when Brad Bush the AD or if that could turn at Chelsea has been into a full-time gig. awesome as have Happy New Year all the coaches. I know we will have for With the new an even better rela- and tionship this year, ment in the future.

everyone and look news more excite-Wishing my wife Debhave had some good Park Guardian that yahoo.com) who is

## Washtenaw Reads 2019



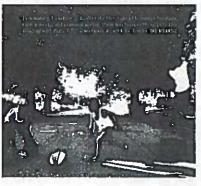
From Patty Roberts

For the third year running, Chelsea District Library (CDL) is partnering with neighboring libraries for Washtenaw Reads, a community initiative to promote reading and civic discourse through the shared experience of reading and discussing a common book. This year's choice is Reading with Patrick: A Teacher, A Student, Reading Glasses Book to build community and Life-Changing Friendship by Michelle Kuo. The Read runs throughout January and February with a special author appearance on January 16. Participating libraries include Ann Arbor, Chelsea, Dexter, Milan, Northfield Township, Saline, and Ypsilanti. About the book:

Harvard University, Michelle Kuo arrived in the rural town of Helena, Arkansas, as a Teach for America volunteer bursting with optimism and drive. But she soon encountered the jarring realities of life counties in America, still disabled by the legacy of slavery and Jim Crow. In this stirring memoir, Kuo, the child of Taiwanese immigrants, shares the story of her complicated but rewarding mentorship of one student, Patrick Browning, and his remarkable literary and personal awakening.

After graduating from

Throughout January, CDL will offer several events to help promote dialogue about this year's read. These programs inof the memoir at our value



Teacher, a Student, and a Life-Changing Priendship

### Reading Patrick

MICHELLE KUO

Club on Tuesday, Janthe "ABCs of Washtenaw Literacy" presented by the Washtnently featured in the book on Monday Please visit chelseadistrictlibrary.org and click on Events to regalso invited to explore programing offered Reads participating libraries.

in one of the poorest read from her book 734-475-8732 ext 219. during the Washtenaw Reads Author sea District Library is Event on Wednesday, a not for profit orga-January 16 at 7pm, nization whose misat the Rackham Auditorium located at and equip through 915 E. Washington evolving services and St, Ann Arbor. There resources. The Liis no charge for the brary currently serves event and it is open to the public with a sug- Chelsea area includgested age of Grade ing the City of Chel-9-Adult. Q & A will follow, with the option of purchasing a townships. More than book for signing.

CDI. director Lori Coryell stresses the importance formation, visit chelof the communiclude: a discussion ty read. "At CDL we opportunities

and promote underuary 8 at 7:30pm in standing. Washtenthe McKune Room, aw Reads is one such opportunity where readers all across the county are united in enaw Literacy Council a shared experience. on Thursday, January Through reading and 10 at 7pm, and a film discussion, we are inscreening of A Raisin formed, enriched, and in the Sun promi- enlightened and the community we live in becomes better for January 21 at 6pm, it," Coryell said. The library has purchased numerous copies of the Washtenaw Read ister for the last two to ensure patrons have programs. Readers are the chance to read the book and join in on the discussions. For at other Washtenaw more information on Washtenaw Reads and other related events, Michelle Kuo will visit wread.org or call

> About Us: Chelsion is engage, inspire, 15,010 residents in the sea plus Dexter, Lima, Lyndon and Sylvan 16,000 individuals visit the Library each month. For more inseadistrictlibrary.org.

Chelsea Guardian

December 28, 2018

#### Circulation Supervisor's Report December 2018

- Circulation 20,805 or 7% lower than last December;
   281,314 YTD or 6% lower than this time last year.
- Patron Count- 11,301 for December;
   165,071 Year to Date.
   \*\* Does not include offsite programs.
- Circulation by township- for December
  - o Dexter = 10% of total transactions
  - o Lima = 11% of transactions
  - o Lyndon = 14% of transactions
  - o Sylvan = 15% of transactions
  - o Chelsea = 33% of transactions
- December Circulation: 67% were items from Chelsea and 33% were inter-loaned items.
- Automated phone renewals in December- 7, Self-check was 11% of items checked out in December; Overdrive = 2138 in December; RBDigital = 340 in December; Hoopla = 204 in December.
- Registrations for December- 53 new cards; 8300 total card holders
   \*Dexter = 1088 cards; Lima = 964 cards; Lyndon = 1245 cards
  - \*Sylvan = 1415 cards; Chelsea = 2982 cards; Nonresident = 606 cards

#### **Circulation Activities:**

- We received 4 to 10 tubs in the run each day M-F with a total of 110 in December. There were no deliveries on December 20<sup>th</sup>, 24<sup>th</sup>, 25<sup>th</sup> or 31<sup>st</sup> as TLN was closed for the holidays.
- CDL was closed on December 24<sup>th</sup>, 25<sup>th</sup> & 31<sup>st</sup> for Christmas & New Years Eve.
- Hotspot holds for December: Sprint 13; Verizon 26; AT&T 8.
- Helped with Walk to School Wednesday's 3 days in December.
- Mary and Jennie both celebrated work anniversaries in December

Respectfully submitted, Terri Lancaster Head of Circulation

			I CIRCA C	Cheisea District Library	Didiy										Average	Average Daily Door Count 2018	or Count.	2018		
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Sharon	151	153	150	149	141	118	122	118	110	107	112		393	3%						
Waterloo	391	421	423	411	365	336	348	352	333	249	266		468	3%						
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Chelsea District Library 2018

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763 646 762 814 830 729 734 761 632 880 982 849 1046 961 1006		605	434	21896	23360	%9-		2384	2061	56	79	11%
814 830 729 734 761 632 880 982 849 1046 961 1006		809	488	25332	27351	-1%		3042	2399	31	11	12%
734 761 632 880 982 849 1046 961 1006 950 849 797		623	416	23655	24391	-3%		2300	2095	29	83	10%
880 982 849 1046 961 1006 950 840 707		551	407	21069	23111	%6-	REV	2364	2225	28	79	11%
1046 961 1006 050 840 707		479	465	25615	25614	%0		3102	2605	30	87	12%
707 080 050		480	428	26766	27762	4%		3263	2934	30	86	13%
200 040 000		491	409	24733	27193	%6-		3159	2595	30	29	12%
723 852 735		541	403	22047	23547	<b>%9-</b>		2653	2032	28	73	12%
725 743 744		585	350	22823	25060	%6-		2701	2296	31	74	12%
683 598 729		528	408	22230	22827	-3%		2110	2017	29	20	%6
710 696 759		563	386	20805	22473	-1%		1981	1849	28	99	10%
To the state of th				281314	298142	0		32120	27381			3,1
Inth Avg	100 miles			23,443	24,845							
20 % CA			2005	the state of the s	2 donords	700			This is bas	ed on act	This is based on actual checkouts	uts,
			100	Will CU A ND, A	י מ הפוצופוני	e ?			Cvelulve,	RDDIBIIA	a Hoopia	verunve, robiglial & noopia are done online.

al & deposit collections	
ours & include OD, RBDigital &	
charged, renewed, or routed out, not just ours &	
materials charged, renewe	y included.
These figures represent all r	REV with last 3 days of May

	Items	Total	
2018	Added	Items	
Jan	006	67.467	Į.
Feb	470	67,073	Fel
Mar	801	67,275	Ma
April	696	66,725	Apr
May	425	66,322	Ma
June	475	67,131	Jun
July	620	67,421	(ar
Aug	665	980'89	Au
Sept	569	68,088	Ser
Oct	744	67,216	0
Nov	398	68,158	Š
Dec	339	68,497	Ď.
Total/Avg	7,375	67,455	Tota

3	Seculos de	downloadable e-madazines	ZUTB	(e-books, audio books & music)	Sverarive Circ 2018 ks. andio books & 1	2018 km	rsic
	2018	2017	2016		2018	2017	2016
Jan	180	292	219	Jan	1882	1577	1752
eb	144	27.1	297	Feb	1696	1401	1638
a	291	383	207	Mar	2068	1703	1552
pril	170	331	254	April	2057	1589	1386
lay	170	238	213	May	1813	1504	1464
June	215	240	291	June	1908	1570	1344
uly	174	239	160	July	2034	1659	1508
gn	192	230	203	Aug	1990	1724	1618
apt	152	264	125	Sept	2011	1539	1438
ct	198	220	262	Oct	2041	1644	1571
٥	467	172	267	Nov	2077	1602	1504
90	340	191	343	Dec	2138	1639	1423
otal	2693	3071	2.841	Total	24715	10151	18108

Hoopla 2018 (e-books, audiobooks, music, movies)						HARLE STORY								
Hoopla 2018 audiobooks	2018	43	38	42	78	42	121	146	160	148	167	174	204	1400
(e-books,	N. C. C.	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Total

## ACTION<br/>ITINS



## Action Item #1

Chelsea District Library Board of Trustees

## Library Board Fact Sheet

January 15, 2019 Board Packet

880.900 Promotional Restricted 884.900 Programming Restricted 967.900 Equipment Restricted 980.900 Capital Restricted 982.900 Collection Restricted

Accept December donations and changes to the 2018 FY Budget.

•	0	Income Line -	Expense Line	
Daphne Hodder	Non-Designated (In Memory of Jean Storey)	674.120	975.100	
Gary Zenz	Non-Designated (In Memory of Dottie Staffeld)	674.120	975.100	
Peter & Leslie Staffeld	Non-Designated (In Memory of Dottie Staffeld)	674.120	975.100	
Worth & Anna Henderson	Non-Designated (In Memory of Dottie Staffeld)	674.120	975.100	
Jim & Donna Cross	Teen Collection (In Memory of Tyler Macheske)	674.101	982.920	

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\$50.00 \$50.00 \$500.00 \$100.00

Acknowledge the donations below that are already in the 2018 budget.

Sub Total: \$00.00

Total General Donations: \$750.00

Acknowledge the donations below toward the CDL Endowment.

Anne Merkel, Board Secretary

Date

#### **Action Item #2**

Chelsea District Library Board of Trustees

## Library Board Fact Sheet January 15, 2019 Meeting

2019 Chelsea District Library Board Office	2019	Chelsea	District	Library	<b>Board</b>	Office	rs
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Background: Discussion on the p	presented officers for 2	2019 took place in	December.
President: President-Elect: Treasurer: Secretary:	Susan Lackey TJ Helfferich Elizabeth Sensoli Anne Merkel		
Anne Merkel, B	oard Secretary		Date



#### **Action Item #3**

Chelsea District Library Board of Trustees

Library Board Fact Sheet January 15, 2019 Meeting

2019 Library Board Committees

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Committees for 2019 are appointed by the board president. The president has historically not chaired a committee due to their other responsibilities and the board treasurer is always the chair of the Finance committee. The makeup of the board committees was presented and discussed in December.

Anne Merkel, Board Secretary	Date

#### Chelsea District Library Board of Trustees 2019 Board Committees

Governance Appendix #3

Approved: January 15, 2019

	Community Outreach Committee	Personnel Committee	Finance Committee	Policy Committee	Nominating Committee
TJ Helfferich			Х		Chair
Anne Merkel	Chair	X			
Gary Munce	X	Chair		x	
Elizabeth Sensoli	X		Chair		
Charlie Taylor				х	X
Susan Lackey			Х	LX	Х
Jan Carr		Х		Chair	

Anne Merkel, Board Secretary	Date

# DISCUSSION ITEMS



#### **Discussion Item #1**

Chelsea District Library **Board of Trustees** 

**Library Board Fact Sheet** January 15, 2019 Meeting

Millage

<u>Background:</u>
The library's current operating millage expires December, 2019, and the board has asked that the millage be an ongoing discussion item as we move toward that all-important campaign.

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#### **Discussion Item #2**

Chelsea District Library **Board of Trustees** 

**Library Board Fact Sheet** January 15, 2019 Board Meeting

Patron Appeal 2017-1

<u>Background:</u>
Update on Patron Appeal 2017-1 process and possible outcome.

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